USING THE RANDOMIZED RESPONSE TECHNIQUE TO INVESTIGATE ILLEGAL FISHING AND CONTRIBUTE TO ABALONE MANAGEMENT IN NORTHERN CALIFORNIA

by

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Thesis

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ABSTRACT

Illegal fishing has detrimental environmental and social impacts, but these effects are difficult to mitigate without reliable estimates of fisher non-compliance. Methods used by fisheries managers to estimate illegal fishing often require indirect estimation of poaching using biological, economic, or sociological indicators. This study presents a unique application of the randomized response technique (RRT) for direct estimation of non-compliance in the Northern California recreational red abalone (\textit{Haliotis rufescens}) fishery. Using an anonymous paper-based compliance and socio-demographic survey of recreational fishers in Sonoma and Mendocino Counties, I estimate 29% non-compliance with the daily take limit, 23% with the minimum size limit, 19% with licensing laws, and 15% with the annual take limit and among the general population. No significant relationship between the socio-demographic variables gathered (age, income, county of residence, fishing experience) and RRT survey responses indicates that no clear profile can be ascertained to help identify potential violators. However, visitors have higher non-compliance estimates for all regulations except daily take limits, for which an estimated 72% of locals violate vs. only 18% of visitors. These rule-specific violation estimates allow for the development of efficient management priorities, as managers may target specific measures or user groups. Further research should develop quantitative RRT estimates of illegal take, and explore violation drivers operating within the fisher population.

\textbf{Key words:} randomized response technique (RRT); red abalone (\textit{Haliotis rufescens}); illegal fishing; Northern California; environmental management
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Chapter 1

Introduction

1.1 Introduction

Illegal and exploitative fishing practices are some of the greatest global threats to marine ecosystems (New Zealand Ministry of Fisheries, 2006). Illegal fishing can detrimentally affect affiliated species and habitats, reduce biodiversity, and jeopardize the success of marine reserves (Pitcher et al., 2002; Turpie et al. 2003; Mak et al., 2005; Fassen and Watts, 2007). Furthermore, social impacts may also result from illegal take which can create tension in communities, threaten the livelihoods of law-abiding fishers, and encourage crime (Tarr, 2000; Pitcher et al., 2002; Turpie et al., 2003; Fassen and Watts, 2007) To counter this threat, different conservation strategies have been implemented worldwide ranging from resource management techniques based on traditional knowledge and customs to government-led Quota Management Systems (McCay, 1980; da Silva, 2004). These conservation mechanisms have various costs and benefits for marine biodiversity and must be tailored specifically to each situation (Stefansson and Rosenberg, 2005). Fisheries that manage only a single target species may overlook the impact of take on affiliated species, while multi-species management is more complex and may require greater enforcement and monitoring to ensure compliance (Hollowed et al., 2000). Managers must weigh their conservation priorities to determine which management tools are the most appropriate to the fishery.

One example of a fishery that continues to combat illegal fishing, despite years of evolving management measures, is the North American red abalone (Haliotis rufescens) fishery. Red abalone once extended from Mexico to Oregon, but due to over-harvest and poor monitoring in the past, their range has been greatly reduced (CDFG, 2005, 3-1). At present, the only red abalone fishery in California is the recreational fishery north of San Francisco, but non-compliance with management measures is adversely affecting the sustainability of the resource (CDFG, 2005). As the Abalone Recovery and Management Plan (ARMP) states, “abalone poaching has
been a serious concern in California for decades and continues to have a major impact on stocks” (CDFG, 2005, p. 3-9).

The main hurdle managers encounter when monitoring the recreational red abalone fishery is the problem of estimating take, both legal and illegal. Legal take estimates have wide confidence intervals due to low compliance with the requirement to return abalone report-cards at the end of each season, and illegal take is only roughly estimated based on enforcement data and periodic vehicle roadblocks (CDFG, 2005; Rogers-Bennett, Sen. Biologist Specialist CDFG, pers. comm., December 21, 2007). Illegal take exacerbates the impact of the 35,000 recreational fishers who legally take abalone each season in Northern California, yet there are presently no limits to the number of fishers who may join the fishery (CDFG, 2005; Kalvass and Geibel, 2006). Serial depletion has wiped out populations of several abalone species around California throughout the last century (CDFG, 2005), and there are already signs of depletion at heavily used red abalone sites (CDFG, 2007b). As a result of increasing fishing pressure, legal take limits have been reduced several times, which when combined with a high global market price for abalone meat, has increased the incentive to poach (Karpov et al., 2000; CDFG, 2005). California Department of Fish and Game (2005) states that, “poaching poses a threat to the sustainable management of abalone because it cannot be quantified and has an impact on both legally-fished and recovering stocks” (p. 3-9).

The problems faced by red abalone managers in Northern California are typical of those faced by marine managers world-wide. As global pressure on marine resources continues to grow, managers have often turned to economic models of regulatory enforcement to combat the incentive to violate take limits (Hatcher et al., 2000). These measures assume that stricter penalties and tighter enforcement of environmental regulations will offset the economic incentives of illegal behavior (Sumaila et al., 2006). Research has shown that these measures may work to deter some individuals, but there will inevitably be violators if there is money to be made from behaving illegally (Sumaila et al., 2006). Therefore, illegal resource use is inseparably linked to marine management, and managers must seek methods for estimating illegal activity which will give them the clearest information about its extent and characteristics and allow them to set efficient priorities. Unfortunately, there is no information available from the California red abalone fishery which managers may use to gauge compliance with these measures.
1.2 Purpose of the Study

This thesis will present a case study of illegal fishing using the red abalone (*Haliotis rufescens*) in Northern California as the focal species. It will seek to contribute to the effectiveness of the tools available to resource managers for estimating non-compliance, by presenting a unique application of the randomized response technique to a marine fishery. Primary data estimating violation rates will be presented for several regulatory measures, and these findings will be analyzed against fisher socio-demographic variables. The results will suggest methods and policies that may improve the ability of the California Department of Fish and Game to assess and influence non-compliance, and could be generally used by resource managers for priority setting, conservation, and monitoring.

1.3 Conceptual Framework

This thesis was designed using Creswell’s (2003) model of research conceptualization. A problem-centered approach to method design was considered the most appropriate towards investigating the problem of illegal marine resource use. The research was approached from a pragmatic theoretical perspective which allowed for the use of mixed methods research tools that could be readily put in to practice. Pragmatism, which derives from the theoretical work of Peirce (1965), Mead (1938), James (1907), and Dewey (1931) gives researchers freedom to choose tools from quantitative and qualitative research in order to gain the best understanding of the research problem (Cherryholmes, 1992; Creswell, 2003). The mixed methods format, and the use of sequential procedures, allowed the study to begin with a quantitative method where statistical analysis was conducted on survey data to examine levels of compliance with current laws related to recreational red abalone fishing, and end with the qualitative method of semi-structured interviews to examine expert opinions on the implications of non-compliance for the management of the species.

The research and analysis is grounded in the literature surrounding illegal marine resource use and detection, the history of the red abalone fishery of Northern California, and the randomized response technique (see Figure 1.1). While there is some literature which addresses both RRT and illegal resource use, this is the first study to apply the method to an abalone fishery. The literature from these three areas
is used to ensure that any recommendations which result from the research are in line with the physical limitations of the fishery and the abilities of the management regime. In the context of this research it is accepted that managers have widely relied on deterrence models of compliance, which are based on economic theories of exclusion and property rights (Hardin, 1968; Hatcher et al., 2000; Sumaila et al., 2006). Therefore, the analysis and recommendations of this thesis will seek to be readily achievable under the most recently adopted regulatory framework: the Abalone Recovery and Management Plan (CDFG, 2005).

Figure 1.1: Conceptual Framework Illustration

1.4 Aims and Objectives

1.4.1 Aim

Estimate rates of non-compliance with fishing regulations for red abalone (Haliotis rufescens) in Northern California and discuss possible management implications.

1.4.2 Objectives and Research Questions

Objective 1: Utilize the Randomized Response Technique (RRT) to estimate proportions of non-compliance of recreational fishers in the red abalone (Haliotis rufescens) fishery of Northern California, and analyze socio-demographic variables which may affect those proportions.

Research Question 1.1: How do local abalone fishers compare to visiting fishers in terms of violation proportions?

Research Question 1.2: Does a certain sector of the recreational fishing population engage in illegal red abalone take more than others?
**Objective 2:** Analyze the level of fisher awareness of abalone law.

*Research Question 2.1:* What is the level of awareness of red abalone regulations amongst abalone fishers?

*Research Question 2.2:* How does awareness of abalone regulations affect the likelihood of violation?

**Objective 3:** Address the policy and management implications of data on rates of non-compliance for abalone management in Northern California.

**1.5 Structure of the Thesis**

This thesis is organized as illustrated in Figure 1.2. The aims and objectives from this chapter inform the selection of material that is included in the literature review. As the conceptual framework describes, literature from three focus areas is explored to give context to the findings of this study. These areas are illegal resource use and management, the methodological literature on the randomized response technique, and the literature pertaining to red abalone (*Haliotis rufescens*) in Northern California. The methods used in this study are tailored to the aims and objectives, bearing in mind the methodologies used in previous fishery studies. Two methods are used: a paper-based survey of recreational abalone fishers, and semi-structured interviews with abalone experts. The findings of these two methods are presented in Chapter 4: Results and Analysis. Finally, Chapter 5: Discussion and Conclusions, presents the findings in the light of the objectives, providing interpretation and insight from the literature review.

![Figure 1.2 Thesis Structure](image-url)
Chapter 2
Literature Review

2.1 Chapter Introduction

Previous research relevant to this study has focused on illegal resource and fishing issues, management, and compliance. This chapter will begin by introducing the issue of illegal abalone fishing in Northern California, discussing the problems associated with creating estimates of illegal take, and presenting the benefits of such an estimate for this and other fisheries. The life history of red abalone (Haliotis rufescens) and a brief history of the California abalone fishery will be discussed, illustrating the vulnerability of abalone to fishing pressure. The impacts of illegal fishing on abalone fisheries will be discussed, and a discussion of the biological and social impacts of illegal take in general will illustrate the importance of assessing and controlling non-compliance. A brief description of the methods which have been used by managers to estimate non-compliance, and the limitations of those methods, will illustrate the complexity of the issues which managers must consider. Finally, there will be a discussion of compliance theory, the drivers that affect the decision to violate, and how these are affected by management. The chapter will conclude with a description of the measures currently used to regulate red abalone in Northern California, and management information gaps.

2.2 Illegal Abalone Fishing in Northern California

According to the Abalone Recovery and Management Plan (ARMP) of the California Department of Fish and Game (2005), illegal fishing “has been a serious concern for decades and continues to have a major impact on abalone stocks” (p. 3-9). The ARMP describes illegal take as being perpetrated by two groups of violators (CDFG, 2005). The first type are commercial poachers, who take abalone to sell as part of illegal commercialization rings (CDFG, 2005). The second group are
recreational fishers who violate abalone regulations unknowingly, for personal consumption, or to give the animals to other individuals without engaging with the market (CDFG, 2005). Enforcement personnel in northern California continue to report encounters with both types of violators, indicating non-compliance with abalone regulations is prevalent (CDFG, 2005). As a result, enforcement effort has been increased in Northern California, and the Department of Fish and Game, “expends considerable funding and effort towards enforcement of fishing regulations, including abalone fishing” (CDFG, 2005, p. 3-10). Unfortunately, the success or failure of enforcement effort is difficult to determine, because attempts to estimate the level of illegal abalone fishing have been limited.

2.2.1 Non-Compliance Estimates

Efforts to examine illegal take levels are generally restricted by the difficulty in contacting violators. Poachers who collect large quantities of abalone for illegal commercialization make up an extremely small proportion of the fisher population and are highly evasive (CDFG, 2005). Enforcement officers generally cannot observe the illegal activities of commercial poachers in the field because they can not predict “how, when and where they conduct their illegal activities” (CDFG, 2005, p. 3-10). As a result of the difficulty in contacting this group “a reliable estimate of the amount of [commercial] poaching is not available, though crude estimates have been made from warden intercept data” (CDFG, 2005, p. F-12).

Encounters with recreational fishers who have violated for non-commercial purposed are far more common than encounters with commercially-motivated poachers (CDFG, 2005). Recreational fishers who fall under the second category of violators are easily contacted, and frequently cited by wardens in the field and at periodic vehicle checkpoints (Riske, 2003; Riske 2006). Data collected from the roadblocks are used to calculate the percentage of violations on an annual basis, but as the ARMP explains, “these contacts are not truly random (checkpoints, for example are announced in the media ahead of time), thus they cannot be used to accurately estimate illegal take” (CDFG, 2005, p 3-10). Therefore, though recreational fishers can be readily accessed, no method has yet been developed to accurately estimate the proportion of non-compliance in this fishery.
The development of a non-compliance estimate would enrich management’s understanding of the characteristics of recreational fishing in Northern California (Rogers-Bennett, Biologist Specialist, pers. comm., 2007). It would allow managers to consider the possible impacts illegal take may have on the sustainability of red abalone populations, and give them more information to draw from when setting priorities and reviewing regulatory measures (Sumaila et al., 2006). Additionally, data about what regulations are most subject to non-compliance could help the managers in Northern California to better understand their fisher population, and which management tools could help reduce illegal behavior (Furlong, 1991; Hønneland, 1999).

Furthermore, the problems faced by managers in the red abalone fishery are typical of those faced worldwide. In order to maintain take at sustainable levels, all resource managers must attempt to assess the status of stocks by looking at catch and effort statistics, but “the underreporting of illegal catches results in the absence of a significant part of the annual catch that is not included in the assessment and [this] results in distorted estimates of sustainable catches” (Sumaila et al., 2006, p. 296). As a result, managers who cannot accurately estimate non-compliance must operate with insufficient information, and stock estimates for their fisheries are plagued with high levels of uncertainty (Stefansson and Rosenberg, 2005). In the case of abalone, which inhabit largely similar habitats around the world, and exhibit many of the same biological vulnerabilities to over-harvest, methods used in one location may be effective internationally.

2.3 Introduction to the Red Abalone (*Haliotis rufescens*)

Abalone are a genus (*Haliotis*) which inhabit rocky shores in waters all over the globe (Hahn, 1989; Geiger, 2000) (See Figure 2.1). Worldwide, there are over 100 species of abalone (Russell, 2004). These species serve an important role in maintaining community structure within their habitats through herbivory and by providing an important food source for fish, cephalopods, asteroids, and crustaceans (Scheibling, 1994; Russell, 2004).
Abalone meat is widely consumed by humans, and is considered a delicacy in many cultures, particularly in Asia (Lichfield, 2005; Green, 2007). The biggest commercial catches and export figures for abalone come from South Africa, New Zealand, and the Mediterranean (Tarr, 2000; Huchette and Clavier, 2004; Russell, 2004). However, nations around the world are restricting legal commercial catch with quotas, in order to decrease fishing pressure on abalone species and avoid population collapse (Sanders and Beinssen, 1998; Tarr, 2000; Huchette and Clavier, 2004; Lichfield, 2005; Green, 2007). Unfortunately, as a result of reduced supply, the global price of abalone meat and shell products has increased ten-fold in the last two decades, and abalone meat now sells at a higher wholesale price than lobster (Lichfield, 2005; Green, 2007). Illegal fishing is rampant, exacerbated by restrictive quota systems, high demand, and black market incentives (Tarr, 2000). As a result, the conservation status of abalone species is mixed, and decades after the closure of several commercial fisheries, many species still suffer from serial depletion (Tarr, 2000; Huchette and Clavier, 2004; CDFG, 2005). Abalone have sensitive life cycles, and require heavy monitoring by managers to avoid population collapses such as those which have occurred in many historical commercial abalone fisheries (Tegner et al., 1992; CDFG, 2005; Lichfield, 2005).
2.3.1 Biological Characteristics of *H. rufescens*

The red abalone (*Haliotis rufescens*) is one of eight species of abalone found in Californian waters, and can grow to a maximum of 313 mm (see Figure 2.2) (CDFG, 2005; Leaf *et al.*, 2007; CDFG, 2007a). The Abalone Recovery and Management Plan states, “the regular appearance of red abalone in the commercial landings, as compared to some of the other species, may be a reflection of differences in distribution and vulnerability to take” (CDFG, 2005, p. 3-3). However, even though *H. rufescens* is the largest marine gastropod in California and has the broadest depth range of commercially fished abalone (0-30 meters), their physiology and reproductive strategy make them quite vulnerable to predation and fishing (CDFG, 2005). These biological vulnerabilities limit the ability of many abalone species to withstand the impacts of poaching, or a commercial or recreational fishery (Brown, 1986; Ward, 1986; Clavier, 1992; Tarr, 2000).

![Figure 2.2 Haliotis rufescens](image)

*Figure 2.2 Haliotis rufescens* (From: Haaker *et al.*, 1986)

The first biological trait of red abalone that makes them vulnerable to fishing is their slow rate of growth. Red abalone can live in excess of 30 years, and are characterized by slow growth throughout their life cycle (CDFG, 2007b, p. 1). They feed by grazing on fragments of kelp that are delivered by currents or surge, and are mainly associated with the giant kelp, *Macrocystis pyrifera* (Cox. 1962; Vilchis *et al.*, 2005). Vilchis *et al.* (2005) found the growth of red abalone is limited by water temperature, because warm water reduces kelp densities and increases the prevalence of Withering Syndrome (“Canidatus Xenohaliotids californiensis”), a fatal abalone
disease (Friedman et al., 2000; Bower, 2003). Abalone growth is also affected by other external natural events such as the “frequency and intensity of El Niño Southern Oscillation (ENSO) phenomena,” and anthropogenic effects such as pollution (Vilchis et al., 2005, p. 469). As a result of the inherently slow growth rates of red abalone, and their sensitivity to environmental conditions, it can take 6-8 years for an individual to reach sexual maturity (Vilchis et al., 2005).

High mortality rates among young abalone reduce the number of recruits that survive to adulthood, making the population vulnerable to further sources of mortality (CDFG, 2007b, p. 1). Small abalone live in crevice habitats and are preyed upon by benthic invertebrates such as octopus, sea stars, and crabs (Leaf et al., 2007). Predation mortality decreases as individuals increase in size, but slow growth rates mean red abalone are at a vulnerable size for many years (Leaf et al., 2007). Adults enjoy less predation despite their choice of more exposed habitats, because they are more mobile, better at adhering to substrates, and more difficult for predators to handle (Leaf et al., 2007).

As natural predation tapers off, recreational fishing mortality begins to be a major source of adult abalone mortality in Northern California, especially in southern Sonoma County (Fanshawe et al., 2003; Leaf et al., 2007). Fishing can result in both intentional and incidental abalone mortality. Abalone are vulnerable to incidental fishing mortality because their blood does not clot, so cuts on the foot deeper than \(\frac{1}{2}\) inch are usually fatal, as are cuts around the head (CDFG, 2007b). Lacerations commonly occur while the animals are being removed from rock, and abalone often die even when a rounded pry iron is used (Cox, 1962; CDFG, 2007b). Improper replacement of abalone not retained by fishers is another common cause of incidental death (Cox, 1962; CDFG, 2007b). Abalone need a hard substrate to adhere to in order to be mobile, and if they are knocked or dropped onto a soft surface (such as sand) they will be unable to clamp down or right themselves, resulting in death or predation (Cox, 1962; CDFG, 2007b).

Fishing mortality can also adversely impact abalone recruitment, because abalone employ a reproductive strategy that is density-dependent (Vilchis et al., 2005). Abalone are characterized by low reproductive success because they release eggs and sperm into the water during synchronized spawning events, and if mating individuals are more than one to two meters apart, fertilization is highly unsuccessful (Tegner et al., 1996; CDFG, 2005). Abalone residing in shallow aggregations
generally have higher fertilization success than more dispersed deep water populations, but these shallow aggregates are more vulnerable to fishing mortality (Tarr, 2000). A management plan which incorporates recreational fishing must maintain adequate adult densities to ensure larval production (Vilchis et al., 2005). If fishing pushes the abalone population under a certain minimum density threshold, the remaining abalone will not be able to produce enough recruits to replace the individuals being removed and account for natural mortality rates, resulting in serial depletion (CDFG, 2005). Red abalone managers must therefore perform frequent biological surveys of abalone population densities at multiple locations in order to prevent the rapid declines seen in the other California species (Tarr, 2000; CDFG, 2005).

Furthermore, managers must also consider the size of abalone being removed from the fishery to ensure adequate recruitment, because the reproductive capacity of an individual red abalone is linked to their size. As Rogers-Bennett et al. (2004, p. 553) explain, “management strategies such as minimum legal sizes depend on reproduction occurring prior to the onset of fishing”, but the reproductive physiology of red abalone makes setting an appropriate minimum size limit difficult, because size is related to fertility. Egg production in females increases exponentially with size from 50mm to 215 mm (Rogers-Bennett et al., 2004). This trait poses another challenge to managers, because in the short term, the removal of large adults will have a greater negative effect on recruitment than if fishers targeted the sub-adult population. However, there will be fewer large adults in the future if sub-adults are targeted by fishers now.

2.3.2 History of the California Abalone Fishery

Due to their sensitive physiology abalone populations can take decades to recover from a fishery-induced collapse, as has been seen with the black and pink abalone of California (CDFG, 2005). Long before colonization by Europeans, abalones were an important source of food and trade for the native people of California (Cox, 1962). During this time the abalones’ natural predator, the sea otter, ranged the entire length of the California coastline keeping abalone populations down. However, European colonization, and the subsequent boom in fur trading meant that by the mid-1800’s there were virtually no sea otters remaining along the California
coast (Cox, 1962). The removal of the abalones’ main predator resulted in a population boom of all the Californian abalone species throughout the fur trade era, allowing a commercial fishery to develop (CDFG, 2005).

The commercial abalone fishery of California was unstable from very early on, with landings of both green abalone (*Haliotis fulgens*) and black abalone (*Haliotis cracherodii*) peaking in 1879 and collapsing by 1913 (Edwards, 1913; Cox, 1962). Fishing data from mandatory landing receipts from 1950 to 1996 showed that the 1940’s were generally characterized by increased commercial landings (CDFG, 2005). However, “the patterns observed in combined landings mask[ed] patterns of the individual species landings…[so that] apparent stability from 1952 to 1968 was in fact an illusion composed of multiple species landings in multiple fishing areas” (CDFG, 2005, p. 3-3).

The misinformation provided by combined landing reports masked the serial decline of each of California’s abalone species (CDFG, 2005). There were also occasional sharp increases and decreases in landings, but these coincided with increased or decreased legal size limits, and did not reflect the status of the abalone species (CDFG, 2005). In the last years of the commercial abalone fishery, from 1987-1997, most abalone species were at very low population levels (CDFG, 2005). Fishers had joint sea urchin/abalone harvest permits, which allowed them to bolster business by mainly landing urchins, while still taking abalone when they would find them (Dugan & Davis, 1993; CDFG, 2005). The commercial abalone fishery in California was finally closed in 1997 (CDFG; 2005).

### 2.4 Illegal Fishing

Throughout the many phases of abalone management in California there have always been fishers engaging in illegal harvest. In one of the only articles to directly address the severity of non-compliance in Northern California’s abalone fishery, Daniels and Floren (1998) use anecdotal accounts from enforcement officers, newspaper reports, and court documents to illustrate the level of illegal take just prior to, and just after the commercial fishing ban took effect. These sources document the pervasive illegal activity in Northern California. Daniels and Floren (1998) claim “the one-day, tax-free earning potential of an unrestrained poacher easily exceeds
\$3,000...[and in Northern California it] is common enough to be seen by any interested observer” (p. 859). The most obvious displays of illegal fishing behavior are those of recreational sport fishers who violate size and quantity limits, but more elusive networks of poachers are also periodically busted by enforcement (Daniels and Floren, 1998; CDFG, 2005). A decade after commercial fishing was outlawed in all Californian waters, these poaching rings continue to have black market trade links to local restaurants and seafood markets that will buy abalone meat from fishers with sport licenses rather than paying more for legally farmed abalone meat (Daniels and Floren, 1998; Rogers-Bennett and Melvin, 2007).

Unfortunately, illegal take of red abalone has not been sufficiently documented in the literature beyond anecdotal accounts from the media and best-guess estimates from enforcement (CDFG, 2005). As is the case in many nations around the world, there are currently no reliable statistics for this fishery which allow for the accurate estimation of illegal take (CDFG, 2005; Lichfield, 2005). Instead, the most comprehensive quantitative study of illegal abalone take comes from Rob Tarr’s (2000) research into poaching in South Africa.

South Africa suffers from extraordinarily high levels of illegal take, and Tarr (2000) used economic modeling methods to estimate that up to twice as much abalone was exported to Asia from South Africa as was allowed under the commercial quota. This level of take is clearly unsustainable, and as a result marine biologists have predicted abalone in South Africa will soon be all but extinct (Tarr, 2000; Lichfield, 2005). Tarr’s (2000), accounts of armed confrontations between poachers and enforcement officers, and the extreme fishing effort in South Africa, reflect both the high monetary benefits of abalone poaching, and the significant biological and social impacts that often result from illegal fishing (Pauly et al., 2002). In order to better understand the seriousness of these impacts in Northern California, it is useful to examine the broader literature on the ramifications of illegal fishing in general.

2.4.1 General Illegal Fishing Impacts

Illegal fishing is widely viewed as a major threat to the sustainable management of marine resources in general, because research has shown that illegal fishing can have impacts on both the biological sustainability of ecosystems and species, and on the social networks that rely on these resources (Tarr, 2000; Pauly et
While this discussion will not provide a comprehensive list of effects, it
discusses some illegal fishing impacts that are illustrative of the general trends of this
activity. These impacts are summarized in Tables 2.1 and 2.2 below.

**Table 2.1: Biological Impacts of Illegal Fishing**

<table>
<thead>
<tr>
<th>Biological Impacts</th>
<th>Example Case Studies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transformation of natural vegetation</td>
<td>- Turpie <em>et al.</em>, 2003 - multiple marine species, South Africa</td>
</tr>
<tr>
<td>Population reductions of target and affiliated species</td>
<td>- Turpie <em>et al.</em>, 2003 - multiple marine species, South Africa</td>
</tr>
<tr>
<td></td>
<td>- Faasen and Watts, 2007 - multiple marine species, South Africa</td>
</tr>
<tr>
<td></td>
<td>- Tarr, 2000 - abalone (<em>Haliotis midae</em>), South Africa</td>
</tr>
<tr>
<td>Impacts on related species, ecosystem changes, and pollution</td>
<td>- Pitcher <em>et al.</em>, 2002 - multiple case studies</td>
</tr>
<tr>
<td></td>
<td>- Edirisinghe, 2003 – reef fish, Sri Lanka</td>
</tr>
<tr>
<td></td>
<td>- Mak <em>et al.</em>, 2005 – reef fish, Philippines</td>
</tr>
<tr>
<td></td>
<td>- Sterckx <em>et al.</em>, 2006 - coral reefs, Indonesia</td>
</tr>
<tr>
<td>Reduced marine reserve success and threats to species</td>
<td>- Faasen and Watts, 2007 - multiple marine species, South Africa</td>
</tr>
<tr>
<td>sustainability</td>
<td>- Fanshawe <em>et al.</em>, 2003 – abalone and sea otters, California, U.S.</td>
</tr>
<tr>
<td>Reduction in option value of biodiversity</td>
<td>- Turpie <em>et al.</em>, 2003 – multiple marine species, South Africa</td>
</tr>
<tr>
<td></td>
<td>- Edirisinghe, 2003 – reef fish, Sri Lanka</td>
</tr>
</tbody>
</table>

Illegal fishing has had enormous biological impacts on the marine
environment on both localized and global scales. On a local level, illegal take has
been blamed for undermining the success of marine reserves and sanctuaries, thereby
putting further pressure on recovering populations (Tarr, 2000; Faasen and Watts,
2007). Studies have found that fishing can have impacts similar to predation on
recovering species, effectively doubling mortality rates and impeding their recovery
(Fanshawe *et al.*, 2003). Other localized events, such as habitat transformation, can
also result from the illegal exploitation of resources (Estes and Duggins, 1995).
Turpie *et al.* (2003) found that illegal resource use had transformed the natural
vegetation along a coastal area in South Africa. In addition, Tarr (1996) reported that
as abalone poaching increased, an ecological change occurred whereby large numbers
of rock lobsters moved into the kelp forest and consumed the entire population of sea
urchins. The loss of the sea urchins had further negative consequences for juvenile
abalone (*H. midae*), that use urchin spines for shelter in areas with few protective crevice habitats (Tarr, 1996).

Illegal fishing can also result in biological impacts on a global level. Pitcher *et al.* (2002) used case studies of Iceland and Morocco to describe instances where large volumes of non-target species were being illegally discarded as bycatch, despite laws prohibiting this practice. “High-grading”, as it is known, is meant to increase the amount of high-value fish vessels can land, while still appearing to remain within the limits of the legal catch quotas. The practice of discarding fish that are not of the target species as bycatch is banned in many fisheries, and has been widely documented to upset the food web and result in impacts on other species (Pauly *et al.*, 2002; Pitcher *et al.*, 2002). Similar impacts are also seen with other illegal fishing methods, such as using cyanide or dynamite, which also result in damage to ecosystems, high mortality of non-target species, and pollution (Edirisinghe, 2003; Mak *et al.*, 2005; Sterckx *et al.*, 2006).

**Table 2.2: Social Impacts of Illegal Fishing**

<table>
<thead>
<tr>
<th>Social Impacts</th>
<th>Example Case Study</th>
</tr>
</thead>
<tbody>
<tr>
<td>A declining natural environment threatens regional economies based on eco-tourism.</td>
<td>- Turpie <em>et al.</em>, 2003 - multiple marine species, South Africa</td>
</tr>
<tr>
<td>Massive poaching can lead to a reduction in the legal commercial quota, reducing the income of legal abalone fishers.</td>
<td>- Turpie <em>et al.</em>, 2003 - multiple coastal marine species, South Africa</td>
</tr>
<tr>
<td></td>
<td>- Tarr; 2000 – abalone (<em>Haliotis midae</em>), South Africa</td>
</tr>
<tr>
<td>Poaching creates conflict between managers and local people</td>
<td>- Faasen and Watts, 2007 - multiple marine species, South Africa</td>
</tr>
<tr>
<td></td>
<td>- Tarr, 2000 – abalone (<em>Haliotis midae</em>), South Africa</td>
</tr>
<tr>
<td></td>
<td>- Hauck and Sweijd, 1999 – abalone (<em>Haliotis midae</em>), South Africa</td>
</tr>
<tr>
<td>Illegal fishing is not monitored, and can result in poor food quality.</td>
<td>- Pitcher <em>et al.</em>, 2002 - multiple case studies</td>
</tr>
<tr>
<td>Black market economies develop, creating further enforcement issues and higher crime rates.</td>
<td>- Pitcher <em>et al.</em>, 2002 - multiple case studies</td>
</tr>
<tr>
<td></td>
<td>- Hauck and Sweijd, 1999 – abalone (<em>Haliotis midae</em>), South Africa</td>
</tr>
</tbody>
</table>

Though the biological impacts are significant, it is important to note that illegal fishing also has significant social impacts (See Table 2.2 above). The communities that depend on marine resources are invariably affected when illegal fishing degrades them (Turpie *et al.*, 2003). In a case study from South Africa Faasen
and Watts (2007) found that social unrest and resentment toward conservation officials has become a major problem. The local people have recently been excluded from using marine resources because of the establishment of a marine reserve at Tsitsikamma National Park. However, because the local community suffers from racial discrimination and language barriers to employment, they rely on illegal fishing to supplement their diet. This is just one of many examples of illegal fishing causing social conflict between fishers, reserve managers, and compliant citizens (Tarr, 2000).

Beyond simply creating social tension, illegal fishing can also have severe economic repercussions which can jeopardize the livelihoods of law-abiding citizens. Turpie et al. (2003) describe the severity of illegal take of abalone in South Africa, where over two times more abalone is illegally exported than the national quota. This level of illegal take overpowered local management, and forced managers to reduce the legal commercial take limit by over twenty-five percent (Tarr, 2000; Turpie et al., 2003). Reductions in the total legal take has had a negative impact on the livelihoods of law abiding fishers, which may induce more fishers to begin violating (Sumaila, et al., 2006). In addition to this problem, illegal resource use can also jeopardize economies that rely on eco-tourism, as reduced environmental quality causes tourists to go elsewhere (Turpie et al., 2003).

Finally, since illegal fishing inevitably results in the development of a black market, there are concerns that purchases from this unregulated market may result in poor food quality and safety (Pitcher et al., 2002). As black markets develop, they create more management issues, putting further pressure on enforcement budgets and increasing crime rates (Hauck and Sweijd, 1999; Pitcher et al., 2002).

2.4.2 Means of Assessing Illegal Activities

Due to the severity and diversity of illegal fishing impacts, managers worldwide have struggled for years to estimate illegal take, but it has proven to be extremely difficult (Leader-Williams et al., 1990). In order to improve the quality of stock estimates and set appropriate priorities, managers need accurate information about the total catch, which includes both legal and illegal take (Tarr, 2000). While managers have developed a wide range of techniques to quantify illegal fishing, none of these methods are universally applicable. Table 2.3 lists several of the techniques
described in the literature which have been used to detect and estimate illegal fishing, as well as their limitations.

Managers of both terrestrial and aquatic resources have often used direct monitoring of stock numbers via techniques such as transects and aerial surveys to assess the health of animal populations and watch for signs of poaching impacts (Burton, 1999; CDFG, 2005). However, these methods are limited not only by the migratory nature of many marine stocks, but also by the variability of marine habitats and conditions, and the costs of data collection (Spencer and Collie, 1997). In the case of California’s red abalone (Haliotis rufescens) the health of the population, and the Total Allowable Catch for the whole recreational fishery, is estimated from transect surveys conducted at only eight sites (Kashiwada and Taniguchi, 2007). Management and enforcement assume that “the impact of poaching, like all forms of mortality, would be evident in declining population densities during dive surveys” (CDFG, 2005, p. F-12). However, while stock surveys have the benefit of being able to measure the impact of illegal activity directly, time lags in conducting and analyzing survey data, and the fact that counts are only conducted at a few sites, make it likely that only extreme levels of abalone poaching, as seen in South Africa, would be noticeable this way (Tarr, 2000, CDFG, 2005).

Enforcement-based estimation methods, such as counting the frequency of encounters with poachers, making citation-based violation estimates, looking for signs of illegal activity, or conducting on-board observer programs, have also been used in fisheries with mixed results (Leader-Williams et al., 1990; Smith and Smeltzer, 1991; Solomon et al., 2007). Citation based estimates are highly imprecise and widely acknowledged to underestimate illegal take (CDFG, 2005). These techniques rely on the frequency of enforcement contact with violators. Thus, higher violation estimates generally result from more intense enforcement, giving the initial impression that greater enforcement effort increases illegal take (Jachmann, 1998; Burton, 1999). In addition, surveillance efforts are regularly used, but can be extremely expensive, relying on high levels of human resources and equipment to catch evasive poachers (Daniels and Floren, 1998; Tarr, 2000; Solomon et al., 2007). ICCAT (2000) successfully used surveillance and tracking devices to estimate and monitor the illegal take of Patagonian toothfish (Dissostichus eleginoides) and bluefin tuna (Thunnus maccoyii) with support from the Australian government and fishing industry. However, many fisheries management agencies around the world are insufficiently
Table 2.3: Illegal Fishing Detection and Quantification Methods

<table>
<thead>
<tr>
<th>Method Type</th>
<th>Examples</th>
<th>Advantages</th>
<th>Limitations</th>
<th>Case Studies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Stock Assessments</td>
<td>Transects</td>
<td>- Measure impact of illegal activity directly</td>
<td>- Reduced accuracy with moving stocks</td>
<td>(Kashiwada and Taniguchi, 2007)</td>
</tr>
<tr>
<td></td>
<td>Aerial Surveys</td>
<td></td>
<td>- High level of error in projecting population densities from one site onto many</td>
<td>(CDFG, 2005)</td>
</tr>
<tr>
<td>Enforcement-based Estimation Methods</td>
<td>Frequency of encounters with poachers</td>
<td>- Data collected during regular enforcement duties, no need to hire researchers</td>
<td>- Rely on regularly contacting/catching poachers</td>
<td>(ICCAT, 2000)</td>
</tr>
<tr>
<td></td>
<td>On-board observers</td>
<td></td>
<td>- Projections are imprecise</td>
<td>(Jachmann, 2008)</td>
</tr>
<tr>
<td></td>
<td>Citation-based violation estimates</td>
<td></td>
<td>- Expensive (high cost for staff and equipment)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Counting signs of illegal activity</td>
<td></td>
<td>- Safety Concerns for Staff</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Net confiscations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Social Science Methods</td>
<td>Informants</td>
<td>- Can give insights into the extent and cause of illegal take</td>
<td>- Must gain confidence of informants and interviewees</td>
<td>(Mann, 1995)</td>
</tr>
<tr>
<td></td>
<td>Interviews</td>
<td></td>
<td>- High levels of response bias</td>
<td>(Bodigue, 2002)</td>
</tr>
<tr>
<td></td>
<td>Decision tree analysis</td>
<td></td>
<td>- May still be excluded from some dealings</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Focus groups</td>
<td></td>
<td>- No as appropriate for international studies</td>
<td></td>
</tr>
<tr>
<td>Logbooks</td>
<td>- Provides information about fisher activities</td>
<td></td>
<td>- Regularly falsified so as not to report illegal activities</td>
<td>(Raymakers and Lynham, 1999)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>- May not note discarded catch</td>
<td>(Harris, 1998)</td>
</tr>
<tr>
<td>Economic Modeling and Market Studies</td>
<td>Input/Output Studies of Fish Product Production</td>
<td>- Can illustrate illegal take and markets</td>
<td>- Require extensive knowledge of market streams</td>
<td>(Patterson et al., 1990)</td>
</tr>
<tr>
<td></td>
<td>Comparisons</td>
<td></td>
<td>- Locally specific</td>
<td>(Pitcher and Stokes, 1990)</td>
</tr>
<tr>
<td></td>
<td>Between Legal Export Levels and Recorded Imports of Other Nations</td>
<td>- Uses information collected by businesses and other nations</td>
<td>- Require projections</td>
<td>(Lewis and Tweddle, 1990)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>- Difficult to apply to recreational fisheries</td>
<td>(ISOFISH, 1999)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>- Do not function well with black market goods</td>
<td>(Tarr, 2000)</td>
</tr>
</tbody>
</table>
staffed and under-funded, and thus could not afford to pay for the technology or man-hours necessary to undertake enforcement at this level (Tarr, 2000).

Social science methods such as interviews, informants, decision tree analysis, and focus groups have also been used to estimate illegal take (Damania et al., 2003; Solomon et al., 2007). However, interview and informant-based methods of estimating illegal activity generally suffer from bias due to the perception of risk among informants who are asked to confess or report illegal behavior (Fox and Tracy, 1986; Pitcher et al., 2002). Biases against authorities or “outsiders” may exist, making these methods inappropriate for estimating illegal behavior on a large scale, because managers may have to invest considerable time and effort to gain the confidence of their respondents (Mann, 1995).

Logbook reviews can be useful if they are accurate, but logbooks are frequently falsified by vessel captains. Harris (1998) discussed a case in Spain where a trawler contained a secret hold with unreported illegal and undersized catch. The captain had been keeping “two sets of logbooks, each with different catch figures” and a significant amount of the catch was recorded in the logbook of a different vessel (Pitcher et al., 2002, p. 321). In addition, though catch discarded at sea should be logged in the logbooks, vessels engaging in illegal catch or those who are high-grading by dumping low value fish in favor of others are unlikely to report it.

Finally, economic modeling methods have been used to estimate illegal take with market studies. Patterson et al. (1990) compared reported landings with fishmeal production to illustrate that twice the legal limit of fish would be needed to produce the current volume of fish meal. Lewis and Tweedle (1990) did a similar study estimating illegal take by looking at fish sacks and fish sales. Market studies were used by Tarr (2000) to estimate that up to two times more abalone was exported to Asia than the legal take quotas of South Africa. Unfortunately, as these authors recognize, economic modeling methods do not have a high degree of accuracy, because they require extensive information about market streams, which may not be available when dealing with illegal markets (Patterson et al., 1990; Tarr, 2000). Additionally, several of these market-based methods can only be used to estimate illegal take levels for specific areas, and would not be applicable to the complexity of global markets (Lewis and Tweedle, 1990). Economic methods are also difficult to conduct when the target fishery is recreational, because often there is far less information available about the activities of black markets (Hauck and Sweijd, 1999;
Furthermore, many fishers may not interact with the market at all, and instead retain their illegal catch for personal use (CDFG, 2005). As Solomon et al. (2007, p. 4) explain, “the effectiveness of these techniques for quantifying illegal resource use is limited by methodological constraints. Often the techniques do not account for the number of people violating the law and therefore have limited policy implications”. This claim is supported by other authors who explain that in order to have the greatest impact on illegal fishing, management must consider not only the scale of non-compliance, but also which sectors of the population are violating most (Hønneland, 1999; Sumaila et al., 2006). With that information, managers can efficiently prioritize problem areas to target with enforcement resources, and design policies that effectively engage with compliance theory and literature. Therefore, the contribution of this research will be to use the randomized response technique to assess marine fisheries compliance and investigate the sectors violating.

2.5 Compliance Theory

Managers have developed several models for managing marine resources based on different theoretical assumptions about which factors are the most influential in determining compliance. Here I briefly review deterrence models and non-monetary compliance incentives.

2.5.1 Economic Management Theories

In order to establish the necessary social arrangements which would encourage users to limit their take, governments have primarily focused on economic management models which give managers “property rights” to marine resources via national Exclusive Economic Zones (EEZ’s) (Hønneland, 1999). Managers may establish take limits for marine species by setting a Total Allowable Catch (TAC) or creating individual quotas or permits entitling each fisher to a given portion of the resource. The California Department of Fish and Game defines Total Allowable Catch as “the catch level, in number or weight of [animals], that is allowed each year under sport or commercial fishery regulations” (CDFG, 2005, p. References - 17). As
managers are the “owners” of the resources they manage, they are also able to establish economic deterrents for violations of the take regulations by enforcing economic sanctions and other penalties.

Economic compliance models make two key assumptions. The first is that fishers have access to information about the costs and benefits of behaving illegally. If fishers have inadequate awareness of either of these factors, the choices they make and the success of management measures will be affected (Hønneland, 1999). The second assumption of economic compliance models is that if fishers have information about possible financial gains or losses, they will make rational choices (Hønneland, 1999, Kahneman, 2003). Managers attempt to set fines and penalties so that the decision to comply is the most rational choice. However, even when all the information is provided, individuals often do not act rationally (Kahneman, 2003). Irrational behavior may be the result of personal beliefs or intuitions, peer pressure, failure to properly reason options, or social norms (Kahneman, 2003).

2.5.1.1 Deterrence models

Deterrence models of illegal behavior follow from economics-based management theories of rational choice. As Hatcher et al. (2000) point out, “economic models of regulatory compliance in fisheries usually assume an instrumental determination of individual behavior in which the decision to comply or to violate depends primarily on the expected monetary costs and benefits. Policy implications tend, as a result, to focus only on deterrence [via] increasing the monetary costs of violation” (p. 448). In these models, the deterrent effect provided by the level of financial sanctions is thought to be the main determinant of compliance (Sumaila et al., 2006). Authors such as Garrett Hardin believe that coercing resource users to comply with the threat of power is the only way to implement management (Hardin, 1968; Hønneland, 1999).

2.5.2 Normative Compliance Theories

Recently, there have been many compliance studies which illustrate the importance of non-monetary factors for encouraging compliance with marine regulations. These studies describe normative theories from the “co-management
literature [that] emphasize legitimacy or discursive measures as more effective [than economic models] in securing compliance with management regulations” (Hønneland, 1999, p. 700). Social contract and co-management models encourage managers to engage in discourse with resource users prior to undertaking regulation, because “compliance to such a system is secured not by the threat of power, but through the acceptance by participants of the reasonability – or legitimacy – of the system” (Hønneland, 1999, p. 703). Generally, a regulation is considered legitimate if it complies with social norms, and is understood to serve an important purpose (Hønneland, 1999; Sumaila et al., 2006). Proponents of these models often cite the success of specific indigenous or self-managed fisheries to illustrate the effectiveness of non-monetary compliance incentives as management tools (McCay, 1980; McGoodwin, 1983; Heckathorn, 1990).

2.5.2.1 Non-Monetary Compliance Incentives

Normative theorists believe that non-monetary factors can have a greater influence on compliance behavior than “threats of power” under traditional deterrence systems, and that moral and social considerations play a vital role in whether an individual decides to comply with fishing regulations (Hønneland, 1999; Sutinen and Kuperan, 1999). Non-monetary factors such as social reciprocity can affect the behavior of individuals by leveraging their social standing as a deterrent to non-compliance (Bowles and Gintis, 2002). Bowles and Gintis (2002) describe the idea of social capital as “trust, concern for one’s associates, a willingness to live by the norms of one’s community and to punish those who do not” (p. F419). Particularly in small communities, behavioral norms of the collective community can create pressure to conform (Bowles and Gintis, 2002). The social capital within the community, the behavior of other fishers, and the moral code of each individual all affect the decision to comply or violate, and normative theorists believe these drivers can be influenced by managers (Sutinen and Kuperan, 1999; Sumaila et al., 2006).
2.5.3 Drivers of Illegal Behavior

Sumaila et al. (2006) combine concepts from both economic and normative models to describe five decision-making drivers for compliance (see Figure 2.2). The first consideration regards the level of benefit the fisher would get from partaking in the illegal activity. This driver reflects both economic and normative concerns because the rewards of non-compliance could be social or financial. Factors such as the black market value of the item, the time and availability of catch, the cost of fishing, the financial status of the fisher, or any related social benefits of take will influence the appeal of illegal action (Sumaila et al., 2006). Though there are limited examples, managers typically cannot influence this driver, because international cooperation and monitoring is required to intentionally suppress the global price of an open access resource (Leader-Williams et al., 1990; Jachmann, 1998).

Drivers two through four are readily affected by the level of managerial enforcement, and are based upon economic theories of compliance. The second driver regards the probability of detection. This driver depends upon fisher perceptions of the intensity of fishery enforcement and monitoring. The third driver, also related to enforcement, is the level of penalty the fisher faces if caught. This driver reflects economic deterrence models of enforcement that assume higher fines will reduce the perceived benefit of illegal action. The fourth driver, the cost of avoiding detection, is another expense fishers must consider. Managers hope that if they can increase the disincentives associated with these three drivers, inform the fishing community, and enforce regulations with more frequent patrols or higher fines, they will reduce non-compliance.

Finally, the fifth driver speaks to the influence of normative concerns on fisher behavior. This driver is also not typically targeted by regulatory bodies, because it represents a combination of factors that are unique to an individual or community, and therefore requires more extensive methods of data collection to be understood (Hønneland, 1999). For instance, the social standing and moral outlook of a fisher affects their willingness to risk getting caught participating in illegal fishing (Sumaila et al., 2006). Additionally, research has shown that a persons’ age, household income, employment status, and previous violation record may influence their attitudes toward risk and crime (Furlong, 1991).
Communities also have the ability to influence this driver. If non-compliance is considered the social norm, individuals may not worry about the repercussions of violation (Cialdini, 2003). However, if communities use their social capital to put pressure on those who act illegally, and fishers perceive non-compliance may reduce their social standing, this driver could be used to promote legal behavior (Bowles and Gintis, 2002). Public service announcements can also be used to play on social norms and foster compliance (Bator and Cialdini, 2000). Furthermore, normative theory suggests managers can affect this driver and foster community support for management measures by increasing perceptions of regulatory legitimacy (Hønneland, 1999). As the Abalone Recovery and Management Plan states, “educating the public to the impacts of poaching could exert ‘peer’ pressure to reduce poaching and encourage reporting of poaching activities” (CDFG, 2005, p. Appendix F-1).

![Figure 2.3: Fishing Compliance Drivers and Example Measures](Adapted from: Sumaila et al., 2006)
2.6 Abalone Management Measures in Northern California

In the recreational red abalone (*Haliotis rufescens*) fishery of Northern California, managers target compliance drivers two, three, and four with increased enforcement effort and visibility, as illustrated in Figure 2.3. The chapter on “Abalone Enforcement Activities” in the Abalone Recovery and Management Plan encourages wardens to use “the most visible method” and patrol the tidal areas in uniform during high-traffic minus tides (CDFG, 2005, p. 8-1). In addition to game wardens, some regional, state, and national park personnel may also monitor abalone fishing activity within their area, and report illegal activity to Fish and Game. The public has also become involved in enforcement via the CalTIP (Turn In Poachers) Program, which encourages them to report violations via a phone hotline (CDFG, 2005). These efforts are combined with the use of video cameras, aircraft, boat patrols, and undercover wardens to increase the deterrent effect of drivers two and four (CDFG, 2005).

The ARMP also reports “enforcement efforts have been augmented recently by the justice system, which has been levying greater fines and penalties” to target the third compliance driver (CDFG, 2005, p. 3-10). Penalties for illegal activity range from citations and gear confiscation for minor infractions, to heavy fines with the possibility of jail time for large or repeat offenses. Daniels and Floren (1998) reported that “fines for petty sport violations in Sonoma County have been standardized at $500 USD for a violation involving one abalone, with $250 USD added for each additional abalone” (p. 861). Furthermore, if individuals are caught trying to sell recreationally caught abalone, the punishments for first time offenders have been known to include jail time and fines starting at $3,000 USD (Daniels and Floren, 1998).

The level of fines and deterrents imposed on violators reflect efforts by management to use drivers 2-4 to counteract the effects of the first driver and avoid historical problems with resource over-exploitation. The ARMP states that “as abalone stocks have become depleted, the world price has increased, escalating the impetus to poach” (CDFG, 2005, 3-10). Abalone meat is highly sought after as a delicacy and has a high value on the black market (CDFG, 2005). Local restaurants and seafood markets are now the main purchasers of illegally sold red abalone, and are known to trade or buy wild-caught red abalone from sport fishers (Rogers-Bennett
and Melvin, 2007; Daniels and Floren, 1998, CDFG, 2005). Furthermore, since abalone is a delicacy it has non-market uses, as gifts or for personal consumption, which also influence the first driver of compliance.

As illustrated in Figure 2.3, managers have at their disposal a range of economic and normative measures for affecting the compliance drivers of recreational fishers. Traditionally, government managed fisheries have focused on influencing drivers two through four, and a range of deterrence model tools have been developed, each with pro’s and con’s for sustainability and management (See Table 2.4). Normative variables are not always considered when designing management, and instead tools are selected based on the specific pressures and biological characteristics of the fishery. Trade-offs between biological advantages and management limitations must be weighed when managers decide which measures to implement. In the case of the red abalone fishery of Northern California, managers have designed a range of gear and take restrictions to keep the fishery sustainable (see green boxes in Table 2.4).

Gear restrictions have been in effect in this fishery for many years, beginning with a ban on the use of SCUBA gear to collect abalone introduced over forty years ago (Roger-Bennett et al., 2004). The ban has protected stocks from the over-exploitation seen in Southern California that further decimated many declining abalone species (Karpov and Tegner, 1992). Red abalone can survive at depths of 80 feet (24 meters), and as a result of the ban on SCUBA gear, abalone residing at deeper depths are generally safe from recreational fishing mortality (CDFG, 2005). The use of a blunt abalone pry-iron of specific dimensions is also required in order to minimize injury to the abalone as they are removed from their substrate and prevent them from bleeding to death (CDFG, 2005).

Further measures such as seasonal fishery closures during July and from December thru March are intended to protect both the abalone stocks and fishers. Northern California is prone to rough weather in winter months making fishing particularly dangerous, and winter is also spawning season for red abalone (CDFG, 2005). The fishery is also closed in July to reduce the total take over the summer months and to break up the period of highest fishing effort. The calm seas, warm days, and frequent minus tides of July provide such favorable conditions for abalone fishing that popular sites were being picked clean (CDFG, 2005).
Table 2.4: Deterrence-Based Tools for Managing Recreational Fisheries

(Green boxes indicate measures used in the Northern CA Red Abalone Fishery)

<table>
<thead>
<tr>
<th>Rule</th>
<th>Example</th>
<th>Advantages</th>
<th>Disadvantages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monitoring Via</td>
<td>Report Cards</td>
<td>- Legal fishing effort statistics can be calculated</td>
<td>- Report cards may have low return rates if penalties for not returning them are not enforced.</td>
</tr>
<tr>
<td>Documentation</td>
<td>Logbooks</td>
<td>- Gives managers information about time, location, and quantity of take</td>
<td>- Analyzing data is taxing on managerial resources</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>- Difficult for illiterate fishers and non-English speakers</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>- Illegal take generally not revealed with self-reporting methods</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>- Can illegally buy several report cards/year</td>
</tr>
<tr>
<td>Fishing Licensing</td>
<td>Fishing Licensing</td>
<td>- Allows a database to be created of recreational fishers and contact info</td>
<td>- Requires proper infrastructure to enforce</td>
</tr>
<tr>
<td></td>
<td>Entry Cap</td>
<td>- Limits maximum take when demand on fishery is too large</td>
<td>- Difficult to determine the cap level, and how fishers will be selected</td>
</tr>
<tr>
<td></td>
<td>Min Size Limits</td>
<td>- Allows reproduction to occur before the onset of fishing pressure</td>
<td>- Min size not as effective at protecting reproduction if large adults have greatest fecundity</td>
</tr>
<tr>
<td></td>
<td>Maximum</td>
<td>- Protects large fecund individuals</td>
<td>- Max size does not protect juveniles who may experience high levels of natural mortality as well</td>
</tr>
<tr>
<td></td>
<td>Slot-Limits</td>
<td>- Protects juveniles from fishing pressure until predation effects decline and also protects highly fecund large adults from fishing pressure to encourage replenishment</td>
<td>- Slot-limits may be resisted by fishers in a trophy-fishery</td>
</tr>
<tr>
<td></td>
<td>Annual Limits</td>
<td>- Reflects TAC</td>
<td>- All measures require adequate staff to enforce over large geographical areas</td>
</tr>
<tr>
<td></td>
<td>Daily Limits</td>
<td>- Helps reduce impact of point-source depletion because fishers can not collect their annual limit in a day</td>
<td>- Annual limit violations are difficult to detect (particularly if they coincide with document falsification)</td>
</tr>
<tr>
<td></td>
<td>Catch and Release</td>
<td>- Relatively easy to detect with inspection</td>
<td>- Difficult to determine optimal annual limit</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>- All require adequate staff to enforce over large geographical areas</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>- Catch and Release is not as appropriate for invertebrate fisheries and often results in mortality from fishing related injury</td>
</tr>
<tr>
<td>Fishing Hours</td>
<td>Sunrise to Sunset</td>
<td>- Easy to enforce as violations are obvious</td>
<td>- Requires adequate staff to enforce over large geographical areas</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- May improve safety of fishers</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- May reduce illegal take</td>
<td></td>
</tr>
<tr>
<td>Fishing Seasons</td>
<td>Spring/Fall</td>
<td>- Easy to enforce as violations are obvious</td>
<td>- Requires adequate staff to enforce over large geographical areas</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- May improve safety of fishers</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Gives resources time to recover from fishing, and protection during vulnerable periods such as spawning times</td>
<td></td>
</tr>
<tr>
<td>Fishing Behavior</td>
<td>Find and Replace</td>
<td>- Protects animals from incidental fishing mortality</td>
<td>- May be difficult to detect</td>
</tr>
<tr>
<td>Measures</td>
<td>High-grading Ban</td>
<td>- Protects animals from incidental fishing mortality</td>
<td></td>
</tr>
<tr>
<td></td>
<td>No SCUBA</td>
<td>- Protects individuals in deeper water from fishing pressure to maintain a dense breeding stock</td>
<td>- May be difficult to detect</td>
</tr>
<tr>
<td></td>
<td>Blunt Pry Iron</td>
<td>- Reduces incidental fishing related mortality from injury</td>
<td>- SCUBA ban does not deter all poachers</td>
</tr>
<tr>
<td></td>
<td>required</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
In addition to banning the use of SCUBA gear and enforcing seasonal closures, many other management measures have been implemented in accordance with the Abalone Recovery and Management Plan, which was adopted by California Fish and Game in December of 2005 (Kashiwada and Taniguchi, 2007). These measures include a daily take limit of three abalone, which is intended to reduce point-source fishing impacts. An annual take limit of twenty-four abalone per fisher has also been set in accordance with the TAC levels for the fishery (CDFG, 2005). Furthermore, a minimum legal shell length limit of seven inches (178 mm) has been introduced to allow abalone to reach sexual maturity and reproduce prior to being subjected to fishing mortality (CDFG, 2005). There are also behavioral regulations requiring fishers to replace abalone on the same rock they were taken from if they are found to be undersized, and prohibiting the practice of high-grading legal-sized abalone (CDFG, 2005). These measures are meant to reduce unreported fishing-related mortality.

Furthermore, managers have also adopted measures which allow them to monitor fisher activity. All abalone fishers are required to purchase an abalone permit report card (a.k.a. punch-card) which provides managers with basic information on the number of recreational fishers using the resource, where they are fishing, and their annual level of take (see Appendix 1). The punch-card must be purchased in addition to a California Fishing license, and it is only valid for one season. The report card contains 24 spaces for fishers to document the date, time, and location code of every abalone taken. Location codes for 56 common abalone collection sites in Marin, Sonoma, Mendocino, Humboldt and Del Norte counties are provided on the card, as well as instructions and a summary of abalone regulations. The cards are required by law to be returned to the Fort Bragg office of the California Department of Fish and Game no later than the 30th of December of the year of purchase. Managers use a random sample of the returned abalone report cards in conjunction with a phone survey of fishers who purchased report cards to estimate fisher effort, track the most common locations and months of take, and estimate the total legal take for the fishery (Kalvass and Geibel, 2006).

In addition to the data collected with the abalone report card and phone survey, the Abalone Recovery and Management Plan states that managers should monitor their success by looking at abalone density indicators from index sites in northern and southern California (CDFG, 2005). This fishery-independent biological
survey looks at the abalone population at eight key locations, and attempts an estimate of overall abalone density, health, mortality, and recruitment at all depths (Rogers-Bennett *et al.*, 2002; Rogers-Bennett *et al.*, 2007). The survey uses densities determined from transects, and “if densities drop below critical values the ARMP either reduces the catch, closes areas, or the entire fishery” (Kashiwada and Taniguchi, 2007, p. 713). The opposite also holds true, so that if densities rise and there is good recruitment, the total allowable catch (TAC) could be increased (Kashiwada and Taniguchi, 2007; CDFG, 2005). However as Kashiwada and Taniguchi (2007) explain, “the TAC is a guideline rather than a trigger, because there are no mechanisms for monitoring in-season catch and for closing the fishery in-season when TAC is exceeded” (p. 713).

Currently, management is operating under the “interim plan”, which will last until 2011. The general management strategy of the “interim plan” is to maintain the red abalone population above the estimated minimum viable population (MVP) level of 3,000 abalone/ha, under which recruitment would not be high enough to sustain the population and the total numbers would decline to collapse (Kashiwada and Taniguchi, 2007). A more zonal long-term management plan may be implemented in 2011 if further funds become available, which would require increased enforcement and more detailed assessments of the stocks in order to become less precautionary (CDFG, 2005).

**2.7 Information Gaps in Northern California**

The methods of assessment currently being used by management may be adequate for estimating the annual levels of legal take from the abalone fishery, but they are insufficient with respect to illegal take. Despite all enforcement efforts to combat the drivers of non-compliance, and the encouragement of the Abalone Recovery and Management Plan to include “estimates of illegal harvest as part of the total fishery-related mortalities”, no method for accurately estimating non-compliance is currently being used (CDFG, 2005, p. Appendix F-12). While documenting catch with the abalone report card system is required by law, individuals are usually wary of confessing illegal behavior via self-reporting methods (Warner, 1965). The Abalone Enforcement Report for 2006 stated that violations for wrongly reporting catch on abalone report cards were the most commonly encountered at fishing sites and vehicle
checkpoints (Riske, 2006). In essence, the deterrence system in place to discourage illegal behavior also discourages fishers from being honest on their abalone report cards, for fear of penalties. As a result, this method for increasing the information available to managers about legal take does not provide managers with information about illegal take levels.

The shortage of information about the actual level of non-compliance undermines management in several ways. Without non-compliance estimates or estimates of illegal take, managers operate with imprecise estimates of Total Catch, increasing their response time to potential threats (Sumaila et al., 2006). Management is forced to rely on “crude estimates [of non-compliance]…made from warden intercept data” and changes in red abalone “population densities during dive surveys” (CDFG, 2005, p. Appendix F-12). These estimation methods are imprecise, costly, take significant time to analyze, and still do not provide management with all the information that would allow them to effectively influence the compliance drivers. Furthermore, data collected from warden citation reports are not collated and made available to managers, so even this imprecise gauge of the level of illegal activity is not fully utilized (Combes, CDFG Warden, pers. comm., November, 2007).

As a result, managers do not currently have reliable estimates of which regulations are experiencing the highest proportions of non-compliance, which would allow them to assess the effectiveness of regulatory measures for protecting abalone resources, and set efficient enforcement priorities. With information about what proportion of fishers are non-compliant, what kinds of violations are most common, which sectors violate, and how fisher awareness of regulations affects their decision to violate, management can assess how best to tailor abalone measures to their resource users (Hønneland, 1999). This thesis seeks to address this critical information gap by collecting primary data on these questions for the red abalone fishery of Northern California.
Chapter 3
Methodology

3.1 Chapter Introduction

This methodology section outlines the procedures used for data collection and analysis. To obtain data for Objectives 1 and 2 I utilize a survey of abalone fishers. The survey technique, called the randomized response technique (RRT), is unique in that it allows researchers to attain a higher proportion of honest responses to sensitive questions than direct surveying methods. Each objective and the methods used to achieve it are described in some detail.

3.2 Site Location

Data collection for Objectives 1 and 2 was conducted in Mendocino and Sonoma Counties in Northern California (shown in white in Figure 3.1). The eight sites surveyed were chosen because they are commonly used coastal access points for recreational abalone fishers along Highway 1 (See Figure 3.2). The Northern Californian red abalone fishery provides an excellent area from which to draw this case study for three reasons. The first is the high value of the red abalone as a species both economically and for conservation purposes. Abalone meat fetches a high price in domestic and international markets, leading to greater incentives to engage in illegal recreational take, particularly in this fishery where there is no longer a commercial industry (Daniels and Floren, 1998). Additionally, the red abalone is also of great value for conservation purposes, as it is the only abalone species to maintain relatively high abundance in California despite the collapse of almost all of the seven other native abalone species (CDFG, 2005).
The second reason this area was an ideal location for this study is the current level of regulatory management, and the resulting information that exists on the status of the species. The fishery is monitored by managers, enforcement officers and biologists, who were able to provide me with information about the red abalone fishery, including data on fishing effort biological indicators of stock health. This information was useful because it showed that while the fishery may or may not be sustainable, it certainly suffers from information gaps pertaining to estimating the impact of illegal take, and thus would benefit from further study.
Finally, the accessibility of the fishery both topographically and socially made it an ideal location to conduct a case study using the randomized response technique. Sonoma and Mendocino counties represent 96% of the annual red abalone effort, and due to the steep and rocky shoreline, that take is largely point source (CDFG, 1993). This feature allowed for easy recognition of coastal access points by both fishers and researchers, and provided facilities such as parking lots where fishers congregate and surveys could easily be administered. Additionally, the area has a very high literacy rate and is primarily English speaking, which made for ideal survey conditions (U.S. Census Bureau, 2008, http://quickfacts.census.gov).
3.3 Survey – Objectives 1 and 2

3.3.1 Sample Design

Four sites were sampled in Mendocino County and four in Sonoma County. Fifteen red abalone fishers were asked to give feedback on the survey method during a week-long piloting phase, but their surveys were not analyzed. These fishers thought non-compliant locals would not be likely to violate at the larger, more popular sites, because they are more regularly patrolled by game wardens, and have more people present who may report violators. On the other hand, it was thought visiting fishers who were not as familiar with the coast would likely use and potentially violate at the large sites. The large sites represented the areas with the highest overall percentage of take, therefore they were expected to have a higher expected percentage of violations than the small sites.

In order to get a complete cross section of the abalone fishing community, it was important to sample from both the more accessible “high take” sites, as well as the “low take” areas (see Table 3.1). To accomplish this I randomly selected four “high take” sites from the top ten sites in 2002, as reported by fisher report cards. Additionally, three “low take” sites that were rated between 10 and 25 in terms of take were selected, as well as one “low take” site designated “miscellaneous small” where several very small Mendocino sites (rated between 25 and 35 for take) were surveyed in a day (Kalvass and Geibel, 2006).

Table 3.1: Survey Locations and Take Levels

<table>
<thead>
<tr>
<th>Location Name</th>
<th>County</th>
<th>Annual Percentage Abalone Take</th>
<th>Site Designation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Van Damme State Park</td>
<td>Mendocino</td>
<td>6.83</td>
<td>“high take”</td>
</tr>
<tr>
<td>Reef Campground (Pedotti)</td>
<td>Sonoma</td>
<td>6.02</td>
<td>“high take”</td>
</tr>
<tr>
<td>Sea Ranch</td>
<td>Sonoma</td>
<td>5.49</td>
<td>“high take”</td>
</tr>
<tr>
<td>Arena Cove</td>
<td>Mendocino</td>
<td>4.79</td>
<td>“high take”</td>
</tr>
<tr>
<td>Elk</td>
<td>Mendocino</td>
<td>3.12</td>
<td>“low take”</td>
</tr>
<tr>
<td>Fisk Mill Cove</td>
<td>Sonoma</td>
<td>2.67</td>
<td>“low take”</td>
</tr>
<tr>
<td>Stillwater Cove</td>
<td>Sonoma</td>
<td>1.38</td>
<td>“low take”</td>
</tr>
<tr>
<td>Miscellaneous small</td>
<td>Mendocino</td>
<td></td>
<td>“low take”</td>
</tr>
</tbody>
</table>

(Adapted from Kalvass and Geibel, 2006)
The highest fishing effort in the red abalone (*H. rufescens*) fishery occurs in the summer months, and the month of August has the second highest reported take after June (CDFG, 2007b). However, recent studies are showing a shift in fishing effort toward collecting in the later half of the season (August to November) rather than April to June (Riske, 2006). Thus, the survey period was the five weeks from Friday August 10th to Saturday September 8th, 2007, with a week of survey piloting the last week of June.

The sites were assigned specific survey dates in advance by multi-strata semi-random selection (see Appendix 2). Weekends experience higher fishing effort than weekdays, so these days needed to be equitably distributed among low and high take sites. This was accomplished by randomly assigning each site one of the eight weekend days. Labor Day (a 3-day holiday weekend) fell on the second to last weekend of the survey, and sites were randomly selected for that Monday. Fridays were considered medium traffic days, and were randomly split between high and low take sites. Mondays through Thursdays are characterized by low fishing effort, and sites were randomly assigned for those days.

### 3.3.2 The Randomized Response Technique

The methods currently used to gather information on the level of illegal abalone harvest in Northern California are insufficient. Managers have generally relied upon data from conservation enforcement (e.g. number of arrests or fines), pre-notified vehicle search roadblocks, or direct questioning via phone surveys to derive estimates of illegal fishing activity (Kalvass and Geibel, 2006). Unfortunately, each of these methods has been shown to greatly underestimate the actual amount of illegal activity (Buchman and Tracy, 1982, Fox and Tracy, 1986).

The most straightforward way to determine the proportion of fishers who illegally fish for abalone is to ask them directly using an anonymous survey. However, when discussing illegal activity, the effectiveness of traditional direct questioning techniques is reduced, because those being interviewed fear retribution or punishment for admitting they have acted illegally (Locander *et al.*, 1976, Fowler and Mangione, 1990). As Buchman and Tracy (1982) explain, “researchers are faced with two problems when posing sensitive questions to respondents…[either] they refuse to respond,…[or] they will return misleading responses designed to conceal the
unacceptable behavior” (p. 264). Respondents who give evasive or dishonest answers introduce response bias into the study, resulting in questionable data and poor results (Warner, 1965; Solomon et al., 2007). When faced with this problem, researchers using the traditional direct questioning survey method are likely to try to gain the confidence of the respondent (Warner, 1965). However, this is unreliable, because many people will not be inclined to confide certain things at all, and others would not want their confessions written down or linked to them in any way (Warner, 1965).

The randomized response technique (RRT) was developed over forty years ago to counter these problems with response bias, by increasing the number of honest answers given to sensitive questions in a survey or interview. Sensitive questions may be defined as “questions that demand answers that are too revealing” (Warner, 1965, p. 63). Solomon et al. (2007) describe them as those questions which participants in the study perceive as having a cost, be it financial or personal. RRT allows the responses of interviewees to remain anonymous, and gives respondents control of the questions, thereby reducing the perceived costs (Buchman and Tracy, 1982). As Warner (1965) states, “the method is built on the premise that cooperation should be naturally better if the questions allow answers which reveal less even to the interviewer” (p. 63). This is accomplished through the design of the method, which allows a “yes” response to either be the sensitive response the researcher seeks, or the answer to an unrelated innocuous question (Buchman and Tracy, 1982; Fox and Tracy, 1986). Thus, the interviewee responds with information that gives the researcher data only on a probability basis (Warner, 1965).

The method begins with the respondent performing a randomizing process, such as flipping a coin or rolling a die, prior to answering each of the questions. They then randomly select one of two question cards, but do not reveal it to anyone else. The question will either be the sensitive question, or an unrelated innocuous question pertaining to the outcome of the randomizing process. The respondents’ reply of “yes” or “no” is recorded either by themselves or the researcher. At the end of the process, the researcher does not know which question was answered. However they do know the probability of each outcome: the probability of flipping “heads” or “tails” with a coin, and the probability of drawing each of the cards (Buchman and Tracy, 1982). Therefore, the researcher can tally the number of “yes” replies to find the proportion of sensitive questions the entire sample answered, but can not say with
any certainty whether an individual respondent who gave a positive reply was answering the sensitive or innocuous question (Solomon et al., 2007). Solomon et al. (2007, p. 6) state “in essence the technique is useful in developing aggregate estimates of illegal behavior”.

Since RRT uses probability, it does have larger standard error than direct questioning, requiring a larger sample size (Buchman and Tracy, 1982). As Buchman and Tracy (1982) explain, “the larger standard error of RRT is caused by two sources of sample error – the variation in the sample proportion that is directed to answer yes…and the variation in the sample proportion that answers yes to the sensitive question (which is the typical sample error problem)” (p. 266). However, even with a larger standard error, Buchman and Tracy (1982) found “RRT questionnaires [show] a tendency toward more honest answers” (p. 268). A meta-analysis of 37 studies that used the randomized response technique “indicated an overall positive effect for RRT across studies compared to other methods” (Lensvelt-Mulders et al., 2005, p. 319). Furthermore, others who have tested the method have also found it estimates a greater proportion of sensitive behavior than standard survey and interview methods (Warner, 1965; I-Cheng et al., 1972; Dowling and Shachtman, 1975; Goodstadt and Gruson, 1975; Berrens et al., 1997; Chaloupka, 1985; Solomon et al., 2007).

This method has been used in a variety of studies of sensitive issues ranging from abortion rates to tax evasion, and more recently, illegal resource use (I-Cheng et al., 1972; Chaloupka, 1985; Schill and Kline, 1995; Solomon et al., 2007). It was used in Australia by Chaloupka (1985) to look at shell collection permit compliance within the Great Barrier Reef Marine Park, and resulted in an estimate of 17.5% non-compliance with permit conditions. The study emphasized the validity of the randomized response technique for this kind of research, and stressed the recommendation that marine managers “should not unreservedly base management decisions on usage data derived simply from permit[s]” (Chaloupka, 1985, p. 393). The method was later used by Schill and Kline (1995) of the Idaho Department of Fish and Game in the United States to look at angling gear compliance around several rivers and lakes. These authors also concluded that RRT was a “viable method for estimating rates of angler non-compliance with regulations” (Schill and Kline, 1995, p. 721). More recently, it was used by Solomon et al. (2007) to estimate illegal resource use in Kibale National Park, Uganda, who found it estimated significantly more illegal resource use than traditional methods. Thus, this method seemed very
well suited to a study focusing on illegal fishing issues even though no marine fisheries studies have been conducted using RRT thus far.

Furthermore, the randomized response technique is very well suited to the red abalone (*Haliotis rufescens*) recreational fishery, because the high level of fines and enforcement mean that respondents would perceive a high cost of honestly answering sensitive questions with traditional survey methods. Thus, these methods would doubtlessly be rendered useless by evasive answers and low response rates. As discussed, RRT was chosen because it allows respondents to disclose sensitive information without the interviewer knowing the exact response to the incriminating question, and is thus, a unique way to attain much more accurate information regarding the proportion of fishers illegally taking red abalone in California.

In addition to more accurately estimating proportions of sensitive behavior than other methods, the randomized response technique has other unique benefits that make it well suited to collecting data on illegal research use. For example, it is cost-effective compared to many of the other illegal fishing estimation tools discussed in the introduction section (Wahl, 1995). RRT uses very few materials so it may be conducted on location by the resource collection area itself. The format of the survey is technically simple and understandable, and the method can be taught quickly to research aids. RRT also has the advantage of being easily adapted for areas and populations with low literacy rates (Solomon *et al.*, 2007).

A survey which uses the randomized response technique may also be easily combined with a standard survey to collect further information about respondent behavior and background. This study was designed to correlate RRT responses with other questions about fishing experience and socio-demographics. This is the first time RRT has been used to try to identify characteristics of the non-compliant section of the population by linking variables collected with a standard paper-based survey to RRT responses.

### 3.3.3 RRT Survey Data Collection

#### 3.3.3.1 Recruitment

The average time spent at the sites each day was 4 hours, with effort focused on the early morning low tide from sunrise to approximately 11:00am, when most recreational fishers collect abalone.
Respondents were selected randomly on-site. The first person to exit their vehicle and be identified as an abalone fisher was approached for the survey. If the car contained more than three abalone divers every third person was also approached. Fishers were identified by their clothing (e.g. wetsuits) or by their abalone fishing gear (e.g. pry irons or inner-tubes). The respondents had no prior knowledge of the survey and no identifying information was taken. They were recruited by myself or an assistant with a predetermined procedure. That procedure was written in advance and is reported here:

• **Greet potential respondents with a smile:** “Hi! I am (or My friend is) a student in New Zealand doing a project on abalone fishing, are you going out for abalone today?” (If YES continue)
  -If NO then: “Do you go abalone fishing?” (If YES continue)
  -If NO then thank them, note it, and move on to the next person.

• **Explain yourself:** “Would you mind filling out a quick survey for my school project, it’s anonymous and will take less than 10 minutes?”

• **If the respondent seems nervous or hesitant assure them you are not an official or in any way there for enforcement.** And stress how quick and anonymous it will be. If they say NO that is okay, note it, and move on to the next person.

• **If they say YES, make sure the respondent has not already been surveyed and let them know you do NOT want to know their name** at any point.

• **Ask the respondent to walk over to the survey area and AWAY from other members of their party and/or others being surveyed.**

• **Give them an information sheet on Victoria University letterhead.**

• **Thank them for agreeing to participate and hand them a pencil and survey.**
The survey was administered as far away from other abalone divers or members of the respondent’s group as possible in order to avoid introducing response bias by allowing other divers to overhear the survey who may themselves be surveyed afterwards. It was also important to keep the person being surveyed away from those who might offer them help answering the questions.

Informed consent was attained verbally once the respondent had been given information sheet about the study and had been directly asked if they would like to participate (see Appendix 3). Attaining written consent to participate in the research was impossible due to the sensitive nature of the questions and the necessity of anonymity for RRT (Ethics Committee Approval #75/2007).

3.3.3.2 Survey Administration

The data were collected using a paper survey form that combined a randomized response technique portion to collect data for Objective 1 as well as a portion testing fisher awareness of abalone regulations and socio-demographic information to collect data for the second objective (see Appendix 4). Once consent to participate was attained, the respondent was given their copy of the survey form on a clipboard, a U.S. quarter, a pencil with eraser, and seven numbered envelopes containing the RRT and innocuous questions. The survey method was explained with a set protocol to ensure all respondents were given the same information about how to self administer the survey. The respondent was first told how to complete the RRT section, because piloting showed that respondents were less inclined to complete the RRT section if it was not administered first. The method was explained and demonstrated to the respondent according to the following protocol:

1. *Show them the RRT section of the survey first, and explain the procedure as you demonstrate the method.*

2. *Show them the coin must be flipped BEFORE they begin EACH QUESTION, and the result should NOT be revealed to anyone besides themselves.*

3. *Show them the two question cards in the envelopes and let them see that there is one question about the coin toss, and one question about abalone fishing in each envelope, and all the cards are identical in appearance.*
4. **Explain** that they have an equal chance of drawing either of the cards and since they look the same, no one watching can tell which one they have.

5. Let them watch you place the cards inside the empty numbered envelopes.

6. **Tell them** after they flip the coin they should randomly draw a question card from the numbered envelope that corresponds to the question number on the survey, but they must not show or read their question to anyone else.

7. **Tell them** to answer the question by circling “yes” or “no” on the survey form.

8. **Instruct** them to put the question back inside the envelope BEFORE handing it back to you.

9. **Explain** before they begin the survey that no one can tell whether they answered the sensitive question or not by looking only at their survey form. Emphasize that they can be totally honest because their answers are anonymous.

10. Ask if they have any questions about how to complete the RRT portion of the survey.

11. **Tell them** to fold their survey when they have completed the RRT section and continue with the questions inside.

12. Let them know they only need to complete the questions they feel comfortable answering regarding ethnicity, income, age, etc. and may leave things blank if they want to.

13. Tell them to deliver their form to the ballot box when they finish.

14. Ask them if they have any other questions. If not, tell them they may begin the survey.

15. Walk a distance away, but casually observe them to ensure they are flipping the coin each time and drawing questions randomly.

16. When they have completed the survey thank them for agreeing to participate, and encourage them to take the information sheet if they are interested in requesting the results of the study or contacting me.

Two research assistants, Kelly Thomasson and Joy Radacki, were trained by myself on the survey technique. They administered surveys at the same site I was
administering them so that initially they could be supervised. The weekends had significantly higher traffic at the sites than weekdays, so research assistants were needed to keep up with the pace of vehicles and divers entering the sites and increase efficiency.

The surveys were collected in a large clear plastic box, ballot-box style, in order to provide respondents with even greater confidence in the anonymity of the survey. They were able to see the other identical surveys inside, and could shake the box to mix their survey in with the others. After the surveys were administered and collected in the ballot box, fishers would frequently engage in informal conversation about the topics raised by the survey. Notes were made at the end of each day regarding the themes of these discussions.

3.3.3.3 Survey Instrument

The survey was composed of three sections: randomized response technique (RRT) questions about illegal abalone fishing behavior; questions related to the respondent’s awareness of regulations, and abalone collecting experience; and socio-demographic and economic questions (see Appendix 4). The first thesis objective, to utilize the RRT to determine proportions of illegal recreational fishing of red abalone and analyze variables of the fishing population, was addressed using both the first section, with RRT, and the last section of socio-demographic questions. RRT responses have not previously been correlated to demographic or experience variables in other RRT studies. The middle section, on fisher awareness of abalone regulations, targeted my second thesis objective. Using data from all three sections, an estimate of the proportion of violators would be analyzed against regulation awareness and demographic questions to more clearly distinguish different characteristics of the fishers surveyed. This allowed the specific research questions under the first and second thesis objectives to be addressed via an analysis of trends of violation.

The Randomized Response Technique

It was decided that the RRT section was better if given first for several reasons. RRT results were considered the most vital to the survey, and since respondents were often in a rush, it made sense to get this information before fatigue
with the survey process set in and they ceased to read the questions as carefully. Secondly, the RRT method only gives respondents a 50% chance of drawing each of the sensitive questions about regulations, unlike the direct questions in the knowledge section. Therefore, it is less leading than direct questions, because respondents may draw the innocuous question and not be influenced by the limit numbers on the sensitive question cards. Finally, the RRT section required respondents to flip a coin and reach into several bags, while also writing down their responses; piloting showed respondents more willing to go through the procedure if it came before they had filled out the other sections. When the order of the sections was reversed in piloting, the response rate fell, and several respondents only filled out half of the survey declining to do the RRT portion.

I used the paired-alternative RRT format, that Fox and Tracy (1986) call the “two unrelated questions” technique. The seven RRT questions and the innocuous question were printed in English on plain white index cards and placed inside seven identical large manila envelopes. When the question cards showed wear they were replaced with identical new ones. The questions in the RRT section are listed in Table 3.2.

<table>
<thead>
<tr>
<th>RRT 1</th>
<th>Do you have a valid fishing license for collecting abalone?</th>
</tr>
</thead>
<tbody>
<tr>
<td>RRT 2</td>
<td>In the past year have you ever taken abalone under the minimum legal size limit?</td>
</tr>
<tr>
<td>RRT 3</td>
<td>Did you take more than 24 abalone total last season?</td>
</tr>
<tr>
<td>RRT 4</td>
<td>In the past year have you ever taken more than 3 abalone per day?</td>
</tr>
<tr>
<td>RRT 5</td>
<td>In the past year have you ever taken more than 6 abalone per day?</td>
</tr>
<tr>
<td>RRT 6</td>
<td>In the past year have you ever taken more than 9 abalone per day?</td>
</tr>
<tr>
<td>RRT 7</td>
<td>In the past year have you ever taken more than 12 abalone per day?</td>
</tr>
<tr>
<td>Innocuous</td>
<td>Did you get heads on the coin toss?</td>
</tr>
</tbody>
</table>

**Socio-Demographic Survey**

The questions included in the Socio-demographic section of the survey gathered further information about those who utilize the abalone resources in California. This information provided a means of verifying how representative the sample was of the total recreational abalone fishing population. The multiple-choice
options given for ethnicity and income were modeled on those in the California Census, as well as those used by the California Department of Fish and Game for their phone survey of abalone fishers (Kalvass and Geibel, 2006, U.S. Census Bureau, 2008, http://quickfacts.census.gov ). I provided fishers with more income ranges to choose from than Fish and Game provide during their phone survey. Comparisons to average fisher incomes estimated by Fish and Game are possible, but the ranges in my survey provide the clearest possible picture of the income distribution of my respondents.

Questions on county of residence and age were also included to establish response trends, and address Research Question 1.1. These research questions required the use of demographic information on county of residence, age, income, and ethnicity to find out if they were significantly correlated to the likelihood of illegal fishing. Logistic regression analysis on age, county of residence, and other demographic information against RRT responses were to be used in the data analysis to determine any trends. The ratio of locals to visitors would also be used for verification of the data, because the California Department of Fish and Game collects this information as well.

3.3.4 Regulation Awareness Survey

This section of the survey was included to address thesis Objective 2 and establish whether there were any information gaps present between the California Department of Fish and Game and the users of the resource itself. It sought to establish firstly whether fishers knew there were regulations on size, daily take, and annual take. Then, if they knew there were regulations, it sought to determine whether they knew the specific limits. This information could illustrate if management needs to make it a priority to improve the communication of regulations to fishers.

Questions regarding fishing experience and fishing effort for the year 2006 were included in this section as well. These questions were intended to illustrate a possible link between fishing experience, awareness of regulations, and illegal use. This information could clarify if the regulation awareness of more seasoned fishers is different to novice fishers. Fishing effort in the previous season could also be tied to awareness in this way.
3.4 Semi-Structured Interviews – Objective 3

3.4.1 Sample Design

In order to get more information on the priorities and perspectives of red abalone experts, three semi-structured individual interviews were conducted via phone. The persons used for these interviews have direct roles in abalone management, research, and enforcement.

Dr. Laura Rogers-Bennett is a Senior Biologist Specialist (Marine/Fisheries) with the California Department of Fish and Game. Her research primarily investigates the biology and ecology of abalone and urchins, and she was one of the preparers of the Abalone Recovery and Management Plan (2005). She published six articles in 2007, on topics ranging from red abalone (*Haliotis rufescens*) growth and mortality, to an abalone enforcement method (Rogers-Bennett, Rogers, and Schultz, 2007; Rogers-Bennett and Melvin, 2007).

Peter Kalvass is a Senior Marine Biologist with the California Department of Fish and Game who primarily focuses on invertebrate fisheries management. His current role involves, amongst other things, deriving estimates of fisher catch and effort for the recreational abalone fishery, through a combined abalone report card and telephone survey (Kalvass and Geibel, 2006). He was also one of the preparers of the Abalone Recovery and Management Plan (2005), and the information he collects about the recreational fishery is vital to setting catch limits under that plan.

Gary Combes is a Warden for the California Department of Fish and Game. He patrols Mendocino County, where he contacts resource users to enforce regulations as well as to educate the public about coastal resources and management provisions. His personal experience with abalone fishers, knowledge enforcement techniques, and frequent contact with non-compliant individuals gives him a unique perspective on the status of the fishery and the success of management measures.

When each individual was approached for the interview, they were emailed an information sheet about the study, the general topics which would be addressed in the interview, and a copy of the participation consent form (Appendix 5). Participation with the interview was completely voluntary. Quotes were only attributed to interviewees who specifically consented and initialed that they would allow it,
otherwise it was explained that all comments would be kept confidential. The consent forms were signed prior to the interviews and were mailed back.

### 3.4.2 Interview Data Collection

The interviews lasted an average of 35 minutes, and covered topics surrounding illegal abalone harvest and abalone management concerns. A semi-structured interview method was chosen because it allows for some structure, while not limiting the responses of the interviewees. In this way it gets the responses that are at the fore-front of each person’s mind, without putting words in their mouth by offering multiple-choice, or allowing the interviewer to exercise excessive control (Bernard, 2002). In addition, the casual style of semi-structured interviews allows for more relaxed responses and creativity, which was desirable when asking for suggested improvements to management (Bernard, 2002). Furthermore, the experts interviewed were very busy and so an expedient interview format was desirable. A semi-structured method was therefore considered appropriate, because the literature recommends it for interviewing “elite members of a community…who are accustomed to efficient use of their time” (Bernard, 2002, p.205).

A question which asked the interviewees to rate a list of seven common abalone violations according to that person’s perceptions of the greatest threats to abalone in their region was emailed to the interviewees prior to their interview. They were advised to rate them from high to low before the interview and to think about those issues. Then, during the interview itself, their responses were recorded and discussed as the interview progressed. The list of violations included behaviors such as high-grading, failure to reattach abalone, daily take limit violations, annual take limit violations, minimum size limit violations, failure to document take, and failure to document location of take (see Appendix 6). Any quotes I wished to use were authorized by interviewees via email prior to inclusion in this thesis.
3.5 Data Analysis

3.5.1 Survey Data Analysis

After the data were collected, a simple probability equation was used to determine the number of users who answered “yes” to the sensitive question (see Equation 1). Figure 3.2 indicates four possible responses to the standard two question set. With the large sample size obtained the probability of getting heads on the coin toss is 0.5. Similarly, the probability of drawing the innocuous question is also 0.5. Therefore, the probability of “yes” responses to the innocuous question is 0.5 × 0.5 = 0.25. The study focuses on getting at the number of “yes” replies to the sensitive question, but must first remove those who answered “yes” to the innocuous question. The RRT formula from Fox and Tracy (1986) was used to calculate the proportion of fishers engaging in illegal take:

**Equation 1:** RRT Probability Equation (Fox and Tracy, 1986)

\[ X_x = \left( \frac{[\lambda - (1-p) \Pi_y]}{p} \right) \]

**Equation 2:** RRT Sample Variance Equation (Fox and Tracy, 1986)

\[ \text{Var}(X_x) = \frac{\lambda(1-\lambda)}{np^2} \]

- \( \Pi_y \) = known proportion of non-sensitive behavior
- \( \lambda \) = recorded proportion of “yes” responses
- \( p \) = probability of selecting the sensitive question
- \( n \) = number of respondents
Equations 1 and 2 were used to estimate violation proportions and variance for the general population surveyed (Objective 1), and for local fishers versus visitors (Research Question 1.1) with 95% confidence intervals. For Research Question 1.2, a Mann-Whitney Test of significance was used to analyze the observed differences in age, fishing experience, and frequency of fishing trips the previous season between those who gave “yes” responses and those who did not. This method was the most appropriate as RRT estimates proportions of violations, and is not designed to give the researcher the exact number of respondents who answered with the target reply to the sensitive question. Therefore, it can be informative to look at descriptive statistics to help identify trends in the characteristics of respondents who answered positively against those that gave a negative reply.

Further analysis of the RRT data against fisher traits for Research Question 1.2 used a backward stepwise likelihood ratio binary logistic regression to model non-compliant behavior using socio-demographic variables. The variables included in the analysis were fisher age, income, seasons fishing, times fishing in 2006, and county of residence. This model was chosen because some of the variables, particularly income and age, were correlated. Therefore a backward stepwise likelihood ratio regression
was the best option to help pick apart the influences of each variable, as opposed to a backward Wald logistic regression (Field, 2005).

Research Question 2.1 was addressed by calculating the percentage of fishers who answered the regulation awareness questions correctly, incorrectly, or incompletely. Research Question 2.2 used a Mann-Whitney U test to illustrate any significant differences in the mean awareness levels of fishers who replied “yes” versus “no” to the RRT questions. A cross-tabulation was also used to look for relationships between answering incorrectly to the regulation awareness questions and the likelihood of answering with the target response to the RRT questions.

3.5.2 Interview Data Analysis

The information gathered during the semi-structured interviews contributes to Objective 3. The responses of interviewees provide quotes regarding managerial priorities within the abalone fishery, the effectiveness of current management techniques for maintaining red abalone, and the impact and assessment of illegal resource use. The responses of interviewees to the ranking question are used to support this discussion, but due to the small number of experts interviewed, they are not analyzed quantitatively.
Chapter 4
Results and Analysis

4.1 Chapter Introduction

This section presents information from three semi-structured interviews regarding the priorities of abalone experts in Northern California, as well as randomized response technique data and socio-demographic information from a fisher survey.

4.2 Outcomes from Semi-Structured Interviews

Three semi-structured interviews were used to gain information regarding the priorities of red abalone experts to inform the third objective. The interviewees were given a rating question which was used to illustrate the importance they placed on different types of violations. All three interviewees rated annual take limit violations as a high threat, illustrating that it is the greatest concern of the violation types provided. Daily limit violations were rated the second highest threat, followed by minimum size limits, failure to reattach abalone, and high-grading. Failure to document take was rated differently by each interviewee, but there was agreement that failure to document take location was a low threat. Gary Combes added that altering the abalone report card to under-represent take is a very low threat, but one he regularly encounters. He went on to rank the violation types he most frequently encounters in the field while patrolling (see Table 4.1).

Once the rating question had been discussed, the interviewees were asked to describe the greatest threats to red abalone in Northern California. All three of them agreed that poaching poses the greatest threat. Dr. Rogers-Bennett elaborated by saying that there is not a big problem with disease in the north, because water temperatures are low enough that symptoms of withering syndrome (“Canidatus Xenohaliotids californiensis”) are not expressed (Friedman et al., 2000; Bower, 2003). She also said natural predation by the California sea otter is not a problem at this time,
because otters have not made a good recovery in the northern part of the state. Warden Gary Combes ruled out pollution as a major threat, stating that coastal waters are in good condition in Northern California.

Table 4.1: Violation Encounter Frequencies of Warden Gary Combes

<table>
<thead>
<tr>
<th>Frequency</th>
<th>Violation Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 (Most)</td>
<td>Daily Take Limit Violations</td>
</tr>
<tr>
<td>2</td>
<td>Failure to Re-Attach Abalone</td>
</tr>
<tr>
<td>3</td>
<td>Failure to Document Abalone Take</td>
</tr>
<tr>
<td>4</td>
<td>High Grading</td>
</tr>
<tr>
<td>5</td>
<td>Failure to Document Abalone Location</td>
</tr>
<tr>
<td>6</td>
<td>Minimum Size Limit Violations</td>
</tr>
<tr>
<td>7</td>
<td>Annual Take Limit Violations</td>
</tr>
<tr>
<td>8 (Least)</td>
<td>Altering of Abalone Report Card</td>
</tr>
</tbody>
</table>

Overall, despite admitting that illegal take is having a negative impact on abalone management, all three interviewees felt the current abalone limits are working. Peter Kalvass stated “From what I can see it seems like [the abalone population] is okay. There are no red flags from index dive stations and estimated legal take is lower than historical levels”. Warden Gary Combes went on to say “I feel that in terms of compliance the current system is pretty good”. However, the interviewees were also in general agreement that the current methods for estimating non-compliance are insufficient and inaccurate. Warden Gary Combes said the current estimates “are just guesses from enforcement data and roadblocks”, and Peter Kalvass stated that “estimates of illegal take only mean something to management if they are accurate”. Dr. Laura Rogers-Bennett explained that an accurate illegal take estimate would be very important to management, because it could be added on to the legal take to estimate the Total Allowable Catch (TAC) and set management targets that would be more sustainable.

In order to ascertain how management is currently monitoring illegal take, the interviewees were asked which data collection methods are the most useful. The responses given by interviewees varied widely. Dr. Laura Rogers-Bennett said citation data from big busts of poachers gets at the commercial side of illegal take,
while roadblocks help managers get a feel for the more moderate low-level re-occurring violations. Peter Kalvass said the fishery-independent biological surveys are useful for looking at the overall health of the stocks, while the telephone surveys gather information from the “cheaters”. Finally, Warden Combes thought experience was one of the most important ways to monitor illegal activity. He feels the familiarity wardens have with common locations of illegal take, rosters of known violators, and communication with other wardens is important for staying on top of violation levels. All three respondents agreed that new methods for gathering information about illegal activity within the fishery would be very helpful.

Overall, the interviewees indicated that the framework of the current system is good, but there are gaps where further information could improve the sustainable management of red abalone. The rating question indicated that violations of fisher take regulations (e.g. annual, daily, and size limits) threaten the resource and are therefore of greatest interest to these abalone experts.

4.3 Fisher Survey Results

4.3.1 Response Rates

Three hundred and forty fishers were approached to participate in this survey. The final response rate was 82% (279 of 340 approached). Approximately 0.8% of the total abalone fishing population of 35,180 were surveyed (Kalvass, 2007). Response rates for the survey were affected by the ability of the respondent to speak and read English, and 8% of the abalone fishers who were approached, primarily those of Asian descent, did not participate for language reasons. The lack of representative data for this group introduced some cultural bias into the data, which could have been remedied by conducting the survey with a translator to explain the procedure to respondents and by translating the survey form. However, due to budget constraints and the lack of available translators, translation was not possible for this project. The survey took respondents an average of eight minutes to complete.
4.3.2 Respondent Socio-Demographics

Socio-demographic questions were included in the survey in order to assess whether the survey respondents were representative of the overall abalone fisher population, as well as to allow for an analysis of how these traits may affect reported rates of violation.

4.3.2.1 Income

The distribution of fisher income from the survey is comparable to that found in telephone surveys conducted by the California Department of Fish and Game (Kalvass, 2007). The average annual income of fishers surveyed was $51,000-$75,000, with over half of fishers reporting incomes between $26,000 and $75,000 (See Figure 4.1). Fish and Game report an average fisher income of $60,000-$90,000 (Kalvass, 2007). Both the survey and Fish and Game statistics estimate the average income of abalone fishers to be above the California state average of $49,894 (U.S. Census Bureau, 2008, [http://quickfacts.census.gov](http://quickfacts.census.gov)).

![Figure 4.1 Average Incomes of Survey Respondents](image_url)
4.3.2.2 Ethnicity and Gender

As discussed earlier, this study under-represents the Asian population because of language barriers to participation in the survey. This shortage of data on Asian fishers would result in inaccurate conclusions about the importance of ethnicity in influencing the likelihood of illegal behavior. Thus, the data were not used for statistical modeling. The ethnic composition of survey respondents is illustrated in Figure 4.2.

Gender was also excluded from the analysis because there was an overwhelming majority of 92% male respondents to the survey. This proportion accurately represents the makeup of the abalone fishing community, but the small sampling of female fishers made an isolated investigation of any gender effects on RRT data patterns impossible.

![Figure 4.2: Respondent Ethnicities](image)

4.3.2.3 Fishing Experience and Age

In order to target Research Question 1.2, and determine whether a certain sector of the recreational fishing population engages in illegal red abalone take more than others, several demographic and fishing experience questions were asked. Questions were included in the survey about respondents’ ages, the number of seasons they have been an abalone fisher, and how many times they fished during the previous
season in 2006 (see Table 4.2). California Fish and Game estimated a mean fisher effort of 3.15 days in 2005 which is comparable to my mean answer of 4 days fished in 2006 (Kalvass, 2007). The mean age of participants in the survey was 43.5 years, which is comparable to the mean fisher age found by California Fish and Game of 45.8 (Kalvass, 2007).

Table 4.2 Respondent Age and Fishing Experience

<table>
<thead>
<tr>
<th></th>
<th>Mean</th>
<th>Median</th>
<th>Maximum</th>
<th>Minimum</th>
<th>Standard Deviation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fisher Age (years)</td>
<td>43.5</td>
<td>44</td>
<td>67</td>
<td>18</td>
<td>13</td>
</tr>
<tr>
<td>Seasons Fished</td>
<td>13</td>
<td>10</td>
<td>41</td>
<td>0</td>
<td>11</td>
</tr>
<tr>
<td>(seasons)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Times Fished in</td>
<td>4</td>
<td>3</td>
<td>30</td>
<td>0</td>
<td>4.6</td>
</tr>
<tr>
<td>2006 (days)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

4.3.3 General RRT Results

As discussed in the methodology chapter, the first section of the survey completed by respondents used the randomized response technique to estimate levels of non-compliance with regulations of the California recreational abalone fishery. Table 3.2 below reviews the questions that were included in the RRT section. In all of the randomized response questions the targeted sensitive reply was a response of “yes”, except for RRT 1 where a “no” response was sensitive. The results are outlined in Table 4.3.

Table 3.2: Randomized Response Technique Survey Questions

<table>
<thead>
<tr>
<th>RRT 1</th>
<th>Do you have a valid fishing license for collecting abalone?</th>
</tr>
</thead>
<tbody>
<tr>
<td>RRT 2</td>
<td>In the past year have you ever taken abalone under the minimum legal size limit?</td>
</tr>
<tr>
<td>RRT 3</td>
<td>Did you take more than 24 abalone total last season?</td>
</tr>
<tr>
<td>RRT 4</td>
<td>In the past year have you ever taken more than 3 abalone per day?</td>
</tr>
<tr>
<td>RRT 5</td>
<td>In the past year have you ever taken more than 6 abalone per day?</td>
</tr>
<tr>
<td>RRT 6</td>
<td>In the past year have you ever taken more than 9 abalone per day?</td>
</tr>
<tr>
<td>RRT 7</td>
<td>In the past year have you ever taken more than 12 abalone per day?</td>
</tr>
<tr>
<td>Innocuous</td>
<td>Did you get heads on the coin toss?</td>
</tr>
</tbody>
</table>
Using RRT, I estimate 19% of fishers do not have a valid fishing license to collect abalone. This could mean they do not hold a valid fishing license in the state of California, they do not have a 2007 abalone report card, or they have illegally purchased a second report card in one abalone season. Thus, all of the abalone these fishers collect would be considered illegal take.
Furthermore, an estimated 23% of fishers admit to taking abalone that were under the seven inch minimum size limit, and 15% took more than the annual limit of 24 abalone in the previous season. Abalone take over the annual limit would not be factored into management estimations of the Total Annual Catch, and would thus be surplus take not being managed.

Additionally, an estimated 29% admitted to taking more than three abalone in a single day in the last year. However, the positive response rates quickly drop when asked if they have taken more than six, nine, or twelve red abalone in a day, as illustrated in Figure 4.3.

4.3.4 Analysis of Variables

In order to uncover trends within the responses of the population surveyed, a further analysis was conducted. RRT has the potential to aid managers in identifying characteristics of violators when a traditional survey with socio-demographic questions is linked to RRT responses. This section will present tables outlining the results of a backward stepwise binary logistic regression, and other statistical tests that make comparisons between RRT responses and socio-demographic strata, to establish which factors have a significant effect on the RRT responses.

4.3.4.1 Locals vs. Visitors

To see violation trends within the fishing population surveyed the data were broken down based on several demographic strata. The first was based on county of residence and addressed Research Question 1.1. The 59 surveys that identified their county of residence as Sonoma or Mendocino were termed “local”, and compared to the 120 responses from “visitors”, living outside these counties (see Table 4.4). Locals made up 21% of the surveys collected, which is comparable to the year 2000 estimate from the Abalone Recovery and Management Plan that local residents make up 22% of the abalone fishing population (CDFG, 2005). Due to the small number of surveys identified as locals, the RRT estimates for that group have much broader confidence intervals.
<table>
<thead>
<tr>
<th>RRT Question and Associated Target Response</th>
<th>Results for “Locals”</th>
<th>Results for “Visitors”</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Tally of Total Target Responses (n = 59)</td>
<td>Estimate of Proportion Admitting to Sensitive Behavior</td>
</tr>
<tr>
<td>RRT 1 “No”</td>
<td>20</td>
<td>18% ± 3%</td>
</tr>
<tr>
<td>RRT 2 “Yes”</td>
<td>20</td>
<td>18% ± 3%</td>
</tr>
<tr>
<td>RRT 3 “Yes”</td>
<td>15</td>
<td>1% ± 3%</td>
</tr>
<tr>
<td>RRT 4 “Yes”</td>
<td>36</td>
<td>72% ± 3%</td>
</tr>
<tr>
<td>RRT 5 “Yes”</td>
<td>20</td>
<td>18% ± 3%</td>
</tr>
<tr>
<td>RRT 6 “Yes”</td>
<td>15</td>
<td>1% ± 3%</td>
</tr>
<tr>
<td>RRT 7 “Yes”</td>
<td>15</td>
<td>1% ± 3%</td>
</tr>
</tbody>
</table>

Less than one percent of locals admitted to taking more than the annual limit of 24 in the 2006 season (Figure 4.4). This is a surprising result because locals have easier access to the abalone simply by proximity, and so it would be understandable to expect them to take more animals throughout the year. However, locals are significantly more likely to take more than three abalone per day (\( \Phi = 0.225, p < 0.001 \)). Seventy-two percent of locals admitted to violating the daily limit during the 2006 season. Unfortunately, privacy laws prohibited me from gathering information directly from returned punch-cards which may have helped validate these findings. None of the other RRT questions were significant with county of origin.

These data show that 24% of visitors are estimated to have admitted to taking abalone under the legal size, with 19% admitting to fishing without a license/punch-
card, taking more than twenty-four abalone a year in 2006, and taking more than three in a day respectively.

Figure 4.4: RRT Results for “Locals” vs. “Visitors”
(Blue bars indicate locals, red visitors; “a” indicates difference between bars p < 0.05, “b” indicates no significance)

4.3.4.2 Descriptive Statistics

The descriptive statistics revealed in Tables 4.5 to 4.7 illustrate the mean and median ages, seasons fished, and times fishing in 2006 of respondents who answered “yes” versus “no” to the RRT questions. The raw data show a slight trend for the younger, less experienced, and less frequent fishers to answer survey questions with the sensitive target reply. However, when a Mann-Whitney test was performed, only the first RRT question showed a significant difference between the ages of “yes” respondents and “no” respondents. While these respondent traits did not prove to be universally significant in these data, it is nonetheless worth noting such trends.
### Table 4.5 Descriptive Statistics of RRT Responses and Age

<table>
<thead>
<tr>
<th>Question</th>
<th>Response</th>
<th>Age</th>
<th>Mean</th>
<th>Median</th>
<th>P Value</th>
<th>Mann-Whitney U</th>
</tr>
</thead>
<tbody>
<tr>
<td>RRT 1</td>
<td>Yes</td>
<td></td>
<td>44.0</td>
<td>42.7</td>
<td>0.428</td>
<td>7280</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>42.7</td>
<td>41.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 2</td>
<td>Yes</td>
<td></td>
<td>45.3</td>
<td>47.0</td>
<td>0.108</td>
<td>7027</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>42.5</td>
<td>42.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 3</td>
<td>Yes</td>
<td></td>
<td>43.2</td>
<td>44.0</td>
<td>0.672</td>
<td>7410</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>43.7</td>
<td>43.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 4</td>
<td>Yes</td>
<td></td>
<td>42.7</td>
<td>42.0</td>
<td>0.396</td>
<td>7855</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>44.4</td>
<td>45.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 5</td>
<td>Yes</td>
<td></td>
<td>42.0</td>
<td>40.0</td>
<td>0.187</td>
<td>6667.5</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>44.3</td>
<td>46.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 6</td>
<td>Yes</td>
<td></td>
<td>44.6</td>
<td>44.0</td>
<td>0.387</td>
<td>6457</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>43.1</td>
<td>44.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 7</td>
<td>Yes</td>
<td></td>
<td>43.3</td>
<td>42.0</td>
<td>0.867</td>
<td>6602</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>43.7</td>
<td>44.5</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Age was most significant for RRT 2 and RRT 5, but none of the questions was 95% significant with age (see Table 4.5). As illustrated in Table 4.6, a Mann-Whitney test revealed a significant difference in the number of seasons fished by a respondent who answered “yes” to one who answered “no” when asked if they had a valid fishing license (RRT 1). This indicates that less experienced fishers are more

### Table 4.6: Descriptive Statistics of RRT Responses and Seasons Fished

<table>
<thead>
<tr>
<th>Question</th>
<th>Response</th>
<th>Seasons Fished</th>
<th>Mean</th>
<th>Median</th>
<th>P Value</th>
<th>Mann-Whitney U</th>
</tr>
</thead>
<tbody>
<tr>
<td>RRT 1</td>
<td>Yes</td>
<td></td>
<td>14.5</td>
<td>12.5</td>
<td>***</td>
<td>0.012</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>10.4</td>
<td>8.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 2</td>
<td>Yes</td>
<td></td>
<td>13.7</td>
<td>10.0</td>
<td>0.568</td>
<td>8657</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>12.8</td>
<td>10.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 3</td>
<td>Yes</td>
<td></td>
<td>13.5</td>
<td>10.0</td>
<td>0.988</td>
<td>8544.5</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>13.0</td>
<td>10.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 4</td>
<td>Yes</td>
<td></td>
<td>12.5</td>
<td>9.0</td>
<td>0.287</td>
<td>8623</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>13.5</td>
<td>10.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 5</td>
<td>Yes</td>
<td></td>
<td>12.0</td>
<td>9.5</td>
<td>0.541</td>
<td>7866.5</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>13.6</td>
<td>11.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 6</td>
<td>Yes</td>
<td></td>
<td>13.8</td>
<td>14.0</td>
<td>0.251</td>
<td>6904</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>12.8</td>
<td>10.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>RRT 7</td>
<td>Yes</td>
<td></td>
<td>12.4</td>
<td>10.0</td>
<td>0.507</td>
<td>7126</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td></td>
<td>13.4</td>
<td>11.0</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
likely to answer with the target response of “no”, implying more of them violate. There was no statistically significant difference in the number of times fishing the previous season between the two response groups.

Table 4.7: Descriptive Statistics of RRT Responses and Times Fishing in 2006

<table>
<thead>
<tr>
<th>Question</th>
<th>Response</th>
<th>Times Fished in 2006</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
</tr>
<tr>
<td>RRT 1</td>
<td>Yes</td>
<td>4.0</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td>4.6</td>
</tr>
<tr>
<td>RRT 2</td>
<td>Yes</td>
<td>4.0</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td>4.2</td>
</tr>
<tr>
<td>RRT 3</td>
<td>Yes</td>
<td>3.4</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td>4.6</td>
</tr>
<tr>
<td>RRT 4</td>
<td>Yes</td>
<td>3.8</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td>4.4</td>
</tr>
<tr>
<td>RRT 5</td>
<td>Yes</td>
<td>4.4</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td>4.0</td>
</tr>
<tr>
<td>RRT 6</td>
<td>Yes</td>
<td>5.0</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td>3.8</td>
</tr>
<tr>
<td>RRT 7</td>
<td>Yes</td>
<td>3.3</td>
</tr>
<tr>
<td></td>
<td>No</td>
<td>4.5</td>
</tr>
</tbody>
</table>

4.3.4.3 Regression Analysis of Survey Variables

In order to examine further if any of the demographic or experience variables could be linked to the likelihood of answering with the sensitive response to specific RRT questions, a backward stepwise likelihood ratio logistic regression was performed to model observed responses. The variables included in the regression were: seasons fished, times fishing in 2006, age, income, and status as a local or visitor. The results of the analysis are described in Table 4.15 below. The regression was performed for all seven RRT questions, but the results for RRT 5-7 did not provide significant models or variables. Overall, the regression models for RRT 1-4 are significant, however the strength of fit of the models ($R^2$ range from 0.021-0.119) indicates that they are unable to describe much of the variance in RRT responses. In other words, none of the socio-demographic variables are consistently good predictors of violation, and there is no variable that was measured for this study that would allow for the profiling of potential violators.
<table>
<thead>
<tr>
<th>RRT Question</th>
<th>Model Variable</th>
<th>Variable</th>
<th>Exp(B)</th>
<th>Nagelkerke R² of Model</th>
<th>Sig. of Model</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>RRT 1 Fishing License</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Times Fishing in 2006</td>
<td>0.050</td>
<td>1.057</td>
<td></td>
<td>0.064</td>
</tr>
<tr>
<td></td>
<td>Seasons Fished</td>
<td>0.002</td>
<td>0.956</td>
<td></td>
<td>0.002</td>
</tr>
<tr>
<td><strong>RRT 2 Undersized Take</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income ($101,000-150,000+)</td>
<td>-</td>
<td>1.0</td>
<td></td>
<td></td>
<td>0.048 0.054</td>
</tr>
<tr>
<td>Income ($50,000)</td>
<td>0.042</td>
<td>0.452</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income ($51,000-75,000)</td>
<td>0.047</td>
<td>0.460</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income ($76,000-100,000)</td>
<td>0.642</td>
<td>0.819</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Age</td>
<td>0.039</td>
<td>0.977</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>RRT 3 Violating the Annual Limit</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Times Fishing in 2006</td>
<td>0.067</td>
<td>1.065</td>
<td></td>
<td>0.021 0.046</td>
</tr>
<tr>
<td><strong>RRT 4 Taking &gt;3 Abalone Per Day</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income ($101,000-150,000+)</td>
<td>-</td>
<td>1.0</td>
<td></td>
<td></td>
<td>0.119 0.000</td>
</tr>
<tr>
<td>Income ($50,000)</td>
<td>0.005</td>
<td>2.978</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income ($51,000-75,000)</td>
<td>0.621</td>
<td>1.201</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income ($76,000-100,000)</td>
<td>0.106</td>
<td>1.951</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Age</td>
<td>0.092</td>
<td>1.019</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sonoma or Mendocino County Resident</td>
<td>0.000</td>
<td>0.287</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
4.3.5 Fisher Awareness of Regulations

Several questions were asked in the survey about respondent’s awareness of red abalone take regulations to address Objective 2. These data were collected in order to establish whether a significant information gap may be contributing to violation rates. However, Figure 4.5 and Table 4.9 illustrate that the vast majority of fishers not only know that there are limits, but with the exception of the annual take limit, most fishers can state the regulations from memory. Many fishers who did not know the annual limit stated after the survey that they did not know it because they never fished enough to reach it. Nonetheless, only 44.8% of respondents answered the question about the annual limit completely and correctly, while 93.5% correctly answered the daily limit question.

One limitation with the method used here should be identified. The survey questions may have been leading questions, because the RRT portion of the survey needed to be completed first, but it was composed of questions that contained numbers relating to take limits. Several of the RRT questions asked fishers if they had taken more than “x” number of abalone in “y” timeframe. Though respondents were not told that the numbers and timeframes in the RRT questions reflected regulation levels, it may have been implied. Thus, the estimates of fisher awareness of regulations are over-estimates, a result which will be further addressed in the discussion chapter.

![Figure 4.5: Fisher Awareness of Regulations](image-url)
Table 4.9: Proportional Responses to Regulation Awareness Questions

<table>
<thead>
<tr>
<th>Question: Are there minimum size limits for abalone?</th>
<th>Question: Are there daily Fishing quantity limits for abalone?</th>
<th>Question: Are there annual Fishing quantity limits for abalone?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Answered “Yes”</td>
<td>92%</td>
<td>96%</td>
</tr>
<tr>
<td>• Percent Who Answered Yes and Wrote Correct Limits</td>
<td>79%</td>
<td>93.5%</td>
</tr>
<tr>
<td>• Percent Who Answered Yes but Wrote Incorrect Limits</td>
<td>10%</td>
<td>1.8%</td>
</tr>
<tr>
<td>❖ Gave Answer Above Limit</td>
<td>7%</td>
<td>0.8%</td>
</tr>
<tr>
<td>❖ Gave Answer Below Limit</td>
<td>3%</td>
<td>1%</td>
</tr>
<tr>
<td>• Percent Who Answered Yes but Left Space Blank</td>
<td>2.5%</td>
<td>0%</td>
</tr>
<tr>
<td>Answered “No”</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Answered “Don’t Know”</td>
<td>2.8%</td>
<td>0.7%</td>
</tr>
<tr>
<td>No Answer</td>
<td>5.7%</td>
<td>4%</td>
</tr>
</tbody>
</table>

Overall, respondents had a very high level of regulation awareness (Figure 4.5). However, the question asking fishers about the annual take limit received many incorrect answers of 30 abalone/per year (Table 4.10), indicating that some fishers are still not aware the limit has been reduced.

Table 4.10 Common Incorrect Responses To Limit Questions

<table>
<thead>
<tr>
<th>Most Common Answer Below Limit</th>
<th>Actual Limit</th>
<th>Most Common Answer Above Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Size Limits</td>
<td>6 inches</td>
<td>7 inches</td>
</tr>
<tr>
<td>Daily Limits</td>
<td>1 abalone/day</td>
<td>3 abalone/day</td>
</tr>
<tr>
<td>Annual Limits</td>
<td>18 abalone/year</td>
<td>24 abalone/year</td>
</tr>
</tbody>
</table>

A Mann-Whitney U test found no significant difference in the mean awareness level of fishers who replied “yes” versus “no” to the RRT questions. Furthermore, a
cross-tabulation of the data revealed no significant relationship between answering incorrectly to the regulation awareness questions and the likelihood of answering with the sensitive response to the RRT questions.

The survey also included questions regarding the sources of abalone regulation information used by the fishers surveyed. This information is summarized in Table 4.11, and indicates that the two most common sources of information about abalone take regulations are California Department of Fish and Game pamphlets, and word of mouth among fishers. Option “a)” in Table 4.11, “NOAA”, was provided as a false source, as they do not have involvement in setting regulations or distributing information about recreational abalone take. A false source was provided in order to see if people might select this option, which in effect would reveal that they did not have the correct information, and may just be guessing.

Table 4.11: Source of Limit Information

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>a) NOAA</td>
<td>0.7%</td>
</tr>
<tr>
<td>b) CADFG website</td>
<td>16.5%</td>
</tr>
<tr>
<td>c) CADFG pamphlet</td>
<td>33.3%</td>
</tr>
<tr>
<td>d) CA fisheries officer</td>
<td>11%</td>
</tr>
<tr>
<td>e) A friend</td>
<td>26.5%</td>
</tr>
<tr>
<td>f) Other</td>
<td>12%</td>
</tr>
</tbody>
</table>

There were no respondents who circled more than one letter, but two people circled “f” and then stated they gained information from all the sources except NOAA. Seven of the respondents who selected “f” stated they gained their information from the “Fish and Game Book”, which is distinct from pamphlets in that it provides rules on many fishing activities and practices outside of abalone collection. Of the responses marked as “f) other” the most common source was the abalone report card itself, which suggests this could be provided as a survey choice in the future.
5.1 Chapter Introduction

In this chapter the findings of the study will be discussed in the context of the project objectives and research questions. The appropriateness of specific methodologies to address the research question will be discussed, and potential sources of bias identified. In addition, the aim of the project will be discussed and the general policy and management implications of the study will be presented along with supporting quotes from abalone experts in the Northern California fishery. The chapter will conclude with a discussion of the implications of the results for the red abalone fishery, other fisheries, and future research.

5.2 Estimating Illegal Behavior to Prioritize Violations

The first research objective of this thesis was to utilize the randomized response technique (RRT) to estimate proportions of non-compliance for recreational red abalone (*Haliotis rufescens*) fishers in Northern California, and analyze variables which could influence those proportions. Non-compliance estimates allow for more effective evaluation of the actual success or failure of management measures, and provide insights into how the behavior of fishers may be impacting the resource (Sumaila *et al.*, 2006). Furthermore, estimates of violation rates for specific regulations can be developed to help managers set priorities and manage enforcement effort, to target the regulation types they see as essential to sustainability (Hughey *et al.*, 2003). Previous non-compliance estimates for the Northern California red abalone fishery have not provided managers with reliable information about non-compliance rates for specific regulations, or data regarding which socio-demographic variables may affect violation behavior (Rogers-Bennett, Sen. Biologist Specialist CDFG, pers. comm., December 21, 2007).
The results for the total sample have narrow confidence intervals and low variance, indicating that they are quite reliable estimates for the overall population (Figure 4.3). Cultural bias may have been introduced by the exclusion of 8% of approached fishers due to language barriers. The Asian population was under-represented in the data, and therefore, there is no way to predict the impact those responses would have had on the estimates. However, given those fishers only composed 8% of the fishers approached for this study, it is unlikely their responses would have had a large impact on the results. Additionally, it must be noted that the general RRT results are still likely to be under-estimates of actual illegal take, because it is assumed that despite using the randomized response technique to reduce response bias, there will still be participants who give evasive responses regardless of the survey instrument (Chaloupka, 1985).

The general results of the RRT survey can be used to rank violation types and illustrate compliance problems. I estimate that 29% of the fishers surveyed had violated the daily limit of three abalone in the last season, while only 11% had taken more than 6 abalone in a day, 3% had taken more than 9 abalone and 2% took over 12 abalone in a single fishing day. Minimum size limit violations were estimated to be the second most common, at 23% non-compliance, followed an estimate of 19% non-compliance with the fishing licensing laws. Finally, non-compliance with the annual take limit of 24 abalone per year is ranked the fourth most common violation, at an estimated 15%. With the ranked results of RRT, and their knowledge of the social and ecological characteristics of the fishery, managers can prioritize certain violations to reduce non-compliance.

Based on survey estimates and expert opinion, reducing non-compliance with the daily take limit should become the top priority of red abalone managers in Northern California. Though there are no data available to compare with the RRT estimates, the personal experience of Warden Combes (pers. Comm., August, 2007) supports the finding that daily take limits are the most common violation in this fishery (see Table 4.1). Furthermore, the experts interviewed for this study rated daily take limits the second highest threat to management. Concerns about daily limit violations result from the important role of this measure in reducing point-source depletion of the stocks and maintaining densities suitable for replenishment (Table 2.4).
The second priority of managers, as revealed by the results and interviews, should be the reduction of annual take violations. All three experts interviewed for this research felt annual limit violations posed a high threat to the sustainable management of red abalone in Northern California. Despite the seemingly low non-compliance estimate for this limit, managers are less willing to accept annual limit violations because the rule serves a vital role in limiting legal extraction to within the Total Allowable Catch (TAC) set by managers (CDFG, 2005). The TAC is designed to maintain the stocks over the long term, and managers expressed concern that any take above the annual limit of 24 abalone per fisher would not be included in the legal catch estimates for the fishery, and would result in under-estimates of the Total Catch (TC). Dr. Laura Rogers-Bennett explained, “If managers continually underestimate take, the protective mechanisms outlined in the Abalone Recovery and Management Plan which are designed to reduce the Total Allowable Catch (TAC) or even close the recreational fishery if needed, may not come into effect in time to prevent long-lasting reductions in abalone densities.”

Unfortunately, annual limit violations can be very difficult to detect with conventional methods, particularly when they coincide with intentional falsification of the abalone report card (G. Combes, CA Fish and Game Warden, pers. comm., November 15, 2007). These data show that RRT can help managers overcome the challenge of estimating annual take limit violations, by allowing them to develop violation estimates regardless of the evasive actions of violators.

As with annual limit violations, abalone removed by unlicensed fishers are also not accounted for in management catch estimates. This violation type should therefore be pursued in conjunction with annual take limit violations, as they both have the same effect on the accuracy of catch estimations. As the Abalone Recovery and Management Plan outlines, managers use estimates of the number of abalone permit report cards purchased annually and effort statistics from the returned report cards and phone surveys to estimate the annual total legal catch of red abalone (CDFG, 2005). Thus, all take by the 19% percent of fishers who do not have valid licenses will be excluded from these statistics.

Finally, the implications of the minimum size limit violation estimate for management priorities are not clear. The experts interviewed disagreed about the threat posed by this violation, because it impacts stocks differently in the long and
Managers should discuss the proportion of non-compliance they consider acceptable for this violation.

**5.3 Profiling Illegal Behavior to Aid Priority Setting**

The literature suggests managers need to expand on the non-compliance estimates for the general population, by examining variables within the fishing community that may be impacting violation rates (Hønneland, 1999; Sumaila et al., 2006). For instance, ignorance of regulations and some socio-demographic variables may affect an individual’s attitude towards risk and crime (Furlong, 1991). Management agencies often struggle with limited staff and financial resources for monitoring natural resources, and therefore must find ways to prioritize management action (Davies, 1996; Mittermeier et al., 1998). Information about the regulatory awareness and socio-demographic profile of a typical violator can aid managers with priority setting by illustrating which sectors are the least compliant, and allowing them to focus resources on encouraging compliance within that group (Hønneland, 1999; Sumaila et al., 2006).

**5.3.1 Fisher Awareness of Red Abalone Laws**

The RRT estimates from the general survey were first analyzed to establish whether violation rates may be linked to low fisher awareness of specific regulations, but the comparison revealed generally very high levels of knowledge regarding abalone fishing regulations (Figure 4.6). The question regarding the limits on annual take resulted in the highest proportion of incorrect and incomplete responses, because while 74% were aware limits existed, only 45% of respondents answered completely and correctly. The question on minimum size limits had the second lowest proportion of correct answers with 79% answering completely and correctly out of the 92% that indicated there were limits, followed by the daily take limit question which had 93.5% out of 96%.

The generally high level of awareness of abalone regulations among the fishers surveyed indicates that abalone control measures are being successfully conveyed by managers to that group. However, the results of this part of the survey, as with the RRT results, could be subject to cultural or language bias. The majority of
fishers accessed regulation information for abalone collection from written California Fish and Game sources (e.g. pamphlets, websites, report card, books), and these pamphlets are printed exclusively in English, despite the fact that many abalone fishers may not speak or read English. Therefore, the 8% of fishers approached who did not complete the survey due to language barriers may have had reduced regulation awareness as compared to the English speaking fishers, due to their dependence on non-written sources.

Response-order-bias may have also influenced this part of the survey (Israel and Taylor, 1990). As mentioned in the methodology chapter, the RRT section was always administered before the regulation awareness section. The RRT method may have encouraged respondents to mark “yes” who otherwise would not have, by suggesting through the line of questioning that the numbers used in the sensitive RRT questions were based on regulations. For example, the question “Did you take more than 24 abalone total last season?” may have suggested to fishers that 24 is the annual limit. While the word “regulation” was not used in the RRT questions, and there was only a fifty percent probability of drawing the sensitive question and seeing the numbers used, it is still possible the trends in the line of questioning may have influenced some respondents. Response-order-bias may therefore account for some of the fishers who indicated there was a limit but that left the space for writing the limit levels empty, or answered with incorrect limits. It is possible this bias also may have contributed to some of the fishers who answered the limit correctly and completely if they assumed the numbers included in the RRT section were the limits and wrote them on the survey.

I found no significant relationship between regulation awareness and RRT responses, indicating that those fishers who knew the abalone regulations were just as likely to admit to illegal behavior as those who did not know the regulations. In other words, the estimated proportions of violations from these two groups were roughly equal. This is an important finding in terms of management priority setting, because it implies that ignorance of red abalone regulations is not a major cause of illegal behavior in the area surveyed, and suggests that managers are succeeding in communicating the regulations to fishers. Therefore, managers do not need to expend more effort attempting to increase the regulatory awareness of fishers, but can instead focus resources on increasing compliance among fishers who knowingly violate.
5.3.2 Socio-Demographic Variables as Predictors of Non-Compliance

Socio-demographic variables have been found in other studies to influence fisher decisions relating to compliance (Furlong, 1991; Hatcher et al., 2000; Sumaila et al., 2006). Furlong (1991) found that older fishers were generally more compliant than younger fishers, as younger fishers were more prepared to risk getting caught. Furthermore, fishers with more experience often have different violation rates to novice fishers, and the present economic status of fishers, combined with the possible gain from poaching, are key determinants of illegal behavior (Hatcher et al., 2000; Sumaila et al., 2006). Several case studies have shown that low income individuals are more likely to engage in illegal fishing behavior, because the marginal benefit they would gain from violation is higher than that of someone with a high income (Furlong, 1991; Faasen and Watts, 2007).

This study could not fully explore the effects of gender on compliance due to the small number of female respondents, and ethnicity was excluded from the analysis due to cultural and language barriers which would have biased the conclusions. However, the socio-demographic variables that were analyzed with the survey (age, income, local vs. visitor, seasons fished, and times fishing in 2006) could not form an accurate demographic profile of non-compliant fishers with either the regression or direct comparisons (see Tables 4.5-4.8). It can therefore be concluded that none of these socio-demographic variables are good indicators of non-compliance in this fishery.

It was expected that primarily demographic variables would not be adequate to fully model all seven of the RRT questions. The compliance literature suggests socio-demographic status may affect the decision to violate, but these variables are unlikely to affect the degree of violation after the decision to act illegally has been made (Furlong, 1991; Sutinen and Kuperan, 1999). Therefore, RRT questions 5-7 were most likely influenced by other drivers, such as the level of enforcement and possible social and financial costs and benefits, and did not result in significant models or variables within the regression (Hatcher et al., 2000; Sumaila et al., 2006). Future studies could focus an RRT survey on these alternate variables to improve the predictive power of the regression models, but it appears that readily observable
demographic traits cannot be correlated to an increase in illegal behavior at this time. These results imply that management must spread enforcement effort evenly across these socio-demographic sectors.

5.3.3 Locals vs. Visitor Illegal Behavior

The decision to violate environmental regulations is affected by moral and social considerations, a fisher’s knowledge of the severity and intensity of enforcement, and the financial incentives and penalties associated with violation (Sutinen and Kuperan, 1999; Hatcher et al., 2000; Sumaila et al., 2006). In order to illustrate any patterns in RRT responses, the surveys of fishers who live at close proximity to the resource were examined against those residing at greater distances. Compliance theory suggests management may be able to use this information when setting enforcement priorities by focusing more resources on the group having the greatest negative impact on the abalone (Hønneland, 1999; Hughey, Cullen and Moran, 2003).

The results showed that visitors had higher estimated proportions of illegal behavior for most RRT questions, which may partially reflect the higher fishing costs they experience related to transportation and accommodation (Sumaila et al., 2006). The only exception occurred when locals were asked if they had violated the daily take limit. I estimate that 72% of locals took more than three abalone in a day the previous season, and 18% took more than six abalone in a day. The estimation for local violation of daily limits was significantly higher than for non-locals, 18% of whom I estimate took more than three, and 9% over six in a day. This contrasts most notably with the results of the question on annual take violations of locals and visitors, for which an estimated 19% of visitors had violated the maximum take limit, but less than 1% of locals had.

Overall, though local fishers may violate the daily limit to a greater extent than visiting fishers, they are proportionally more compliant with the other regulations than visitors. The literature suggests this trend could reflect different normative and economic drivers operating between locals and visitors (Sumaila et al., 2006). The non-compliance drivers of local fishers may be affected by the work of abalone conservation groups and the general population who actively report illegal activities to the California Turn in Poachers (CalTIP) program, and frequently run stories in
local papers about the court proceedings of poaching cases and details of large abalone seizures (SCAN, 2008). Thus, locals may have a heightened perception of government and community-based enforcement, and greater knowledge of the penalties than visiting fishers. These findings have interesting implications for managers when options are discussed in terms of the compliance literature.

5.4 Policy and Management Implications

Sumaila et al. (2006) suggest that the cost of fishing affects the perceived benefit of illegal take, because fishers weigh the costs of fishing gear, accommodation and transportation against the benefit of catch. They therefore assert that fishers with higher fishing-related costs are more likely to want to take more catch as compensation for their expenses (Sumaila et al., 2006). Warden Combes of the California Department of Fish and Game confirmed that perceptions of fishing costs can affect illegal take in the red abalone fishery when he described the mindset of visiting fishers: “They’ve taken the time to come up here, spent the money, and they’re not going home without their full limit of abalone. That mindset is part of the reason we catch fishers filling their buddy’s bag limit in addition to their own”. These fishing-related costs may partially explain why visitors have higher estimated violation rates in most categories.

However, the literature suggests compliance is also affected by the possible financial gains or losses associated with illegal action, as well as social norms, peer pressure, and personal beliefs (see Figure 2.3). As the take limits and penalty levels are the same for local and visiting fishers, and fishing-related costs vary from person to person, it is likely that normative differences may also contribute to the observed patterns of violation. The results of both the daily and annual limit questions could reflect varying amounts of peer pressure amongst local and visiting fishers, and different social norms regarding abalone limit compliance.

5.4.1 Annual Limit Violations
The compliance literature and normative theory would suggest that local people may have a heightened awareness of abalone conservation issues in general, simply due to proximity to the resource and community involvement (Sen and Nielsen, 1996). This may play a role in Northern California as there are several conservation groups in Sonoma and Mendocino counties, operating at both community and regional levels, which support abalone compliance and education projects (S.C.A.N., 2008, www.abalonenetwork.org).

While this study did not ask respondents why they complied with regulations, future studies could use RRT to investigate whether these conservation groups may have successfully communicated the threat posed by annual take violations to local communities, using social capital to increase the local perception of regulatory legitimacy and enforcement (Heckathorn, 1990; Hønneland, 1999; Bowles and Gintis, 2002). Furthermore, the compliance literature suggests that households that are financially dependent on a resource are generally more compliant (Furlong, 1991). Local residents may see it as against their collective best interest to violate the annual
limit, because the coastal economy is very dependent on red abalone to draw tourists (Stone, 2002; LMID, 2007).

The estimates of local vs. visitor compliance, the general RRT estimate, and the high level of concern about annual limit violations expressed by the experts interviewed suggests that management may want to focus more effort on improving compliance with this regulation. The estimate that only 1% of local fishers had violated the annual limit implies that managers should prioritize efforts to reduce non-compliance among visiting fishers, which may involve shifting resources to increase the enforcement and education programs targeted at this group. As the compliance literature suggests, increasing the level of enforcement effort at popular fishing sites and letting more visitors know about the watchdog function of CalTIP and abalone conservation groups such as SCAN, could help reduce violation levels among visitors by increasing the perceived level of enforcement and affecting Drivers 2-4 (Sumaila et al., 2006). Due to their disperse community origins, the literature suggest economic-based tools may be more effective than normative measures in influencing visitor behavior, but wider media coverage of abalone-related stories could affect visitor consciousness of abalone conservation issues and the risks of violation (Bator and Cialdini, 2000).

5.4.2 Daily Limit Violations

The first priority of management as revealed by the general RRT estimates, should be improving compliance with the daily take limit. As previously discussed, daily take limit violation rates of 29% among the general population, and 18% and 72% among visitors and locals respectively are of serious concern to management because they represent the highest estimates of non-compliance found in the study (see Figure 4.4). Furthermore, these estimates imply the effect of community pressure to comply with regulations, which may be reducing annual limit violation rates in the local community, is incomplete. These findings illustrate the need for managers to focus greater attention on daily take limit compliance. With so many fishers (especially locals) exceeding the daily take limit, red abalone populations could suffer from point-source depletion, and adult densities could be reduced enough
to result in poor abalone recruitment in those areas for years to come (Karpov et al., 2000).

However, during informal conversations with respondents who had just completed the survey, over a dozen local fishers independently expressed the view that local residents should be able to take more than three abalone in a day as long as they complied with the annual limit and still reported their take to managers. These comments seem to illustrate that local fishers do not consider the daily limit to be legitimate in the context of their community, reducing their inclination to comply (McCay, 1980; Hønneland, 1999).

Among other reasons, this perspective may stem from a lack of understanding of the point-source depletion issues that the daily limit manages (CDFG, 2005). Programs which raise awareness of the threats posed by point-source depletion could help to increase compliance by boosting fishers’ perceptions of the legitimacy of daily limit regulations (Hønneland, 1999). Though daily limit violation is not only a local problem, these programs could be readily implemented along the coast with the help of the community groups already operating, and could reduce the extreme levels of daily limit non-compliance among local fishers. In addition, informing both local and visiting fishers of the high fine levels for daily limit violations, and continuing to patrol fishing areas may reduce the number of fishers who choose to violate by increasing their perceptions of the costs of violation (Sumaila et al., 2006).

5.4.3 Minimum Size Limit Violations

Similar techniques could be used to combat violations of the minimum size limit. While the results showed that 23% of the fishers had taken undersized abalone (see Table 4.2), making it the second most common violation type, minimum size limit violations may not be as urgent a problem for management as the other violation types. Both Peter Kalvass, a Senior Marine Biologist, and Dr. Laura Rogers-Bennett, a Senior Biologist Specialist, rated the taking of sub-legal sized abalone as a moderate threat to red abalone management, but their explanations for their ratings differed. Peter Kalvass noted that in the last decade fishery-independent dive surveys have found fewer sub-legal abalones than in previous estimates. He is concerned that if poor recruitment continues, the sustainability of the species could be threatened as
there may not be enough juvenile red abalone to replace the large adults being removed by fishers and natural mortality. However, from the perspective of Dr. Laura Rogers-Bennett, undersized take is not of high importance because small abalone are not as prolifically reproductive as larger individuals. Red abalone are slow growing, but the egg production of females increases exponentially with body length until they reach a peak reproductive size of 215 mm (8.5 inches) (Rogers-Bennett et al., 2004). Therefore, immature abalone, or those that have become reproductive but are sub-legal in size, are not as important to replenishing the population; and, Dr. Rogers-Bennett suggests, losing large females, rather than small ones, is the most pressing threat to sustainable abalone management.

As with the other violation types, improved compliance with this measure may result from the introduction of programs to educate fishers about the link between size and reproduction in red abalones. This information may improve fisher perceptions of regulatory legitimacy by helping fishers better understand how their actions affect the future of the resource (Hønneland, 1999). Continued enforcement of the size limit is also important to help control the take of sub-legal red abalone and ensure that these animals reach legal size in the future, but expert opinion seems to suggest the other violations are of more immediate concern to managers.

Over the long term, managers should also consider other regulatory tools which have been designed and implemented in fisheries to address concerns about maintaining a stock of large reproductive individuals over the long-term (Reef Fish Stock Assessment Panel, 1992). The introduction of an upper size limit as well as a minimum size limit (slot-size limits) secures the reproductive capacity of the abalone population by maintaining the stock of large females (see Table 2.4) (Reef Fish Stock Assessment Panel, 1992). Unfortunately, as Dr. Rogers-Bennett explained, such regulations would be difficult to implement in a trophy fishery such as the recreational red abalone fishery, because fishers enjoy competing for the biggest animals. For that reason, regulations which would limit the maximum size of take from this fishery would be difficult to implement, and would most likely encounter stiff resistance from resource users. Nonetheless, a slot-size limit may be an option worth serious consideration if there continues to be high levels of legal and illegal take and reduced recruitment.
5.5 Recommendations for Management

This thesis has resulted in several key recommendations for managers in the Northern California red abalone fishery, and fisheries worldwide.

5.5.1 Red Abalone Management in Northern California

Managers should continue to focus enforcement effort on the priority areas revealed by the RRT estimates. Reducing the proportion of daily take violations by locals should be a top priority, as should the overall reduction of annual take limit and licensing violations. However, enforcement effort should be evenly spread across all socio-demographic sectors of the fisher community, and not focused on one group. Management may benefit from partnerships with local abalone/marine conservation groups that can take advantage of social capital to increase awareness of point-source depletion and violation penalties. Several conservation organizations presently lend time to help with management efforts, so these relationships could be readily utilized without much delay (SCAN, 2008, www.abalonenetwork.org). Furthermore, dialogue about the acceptable level of minimum size limit violations should be undertaken, and alternate strategies for maintaining a breeding stock (such as slot-take limits) should be explored.

The results of this study strongly suggest red abalone managers in Northern California should continue to use the randomized response technique to estimate non-compliance in their fishery. This method has resulted in estimates of proportional violation rates for four regulation types, allowing management priorities to emerge based on estimates and expert opinion. Managers did not previously have access to reliable non-compliance estimates for individual violation types, which would have allowed them to prioritize in this way, and this study provides baseline data with which future estimates can be compared. Such comparisons could provide managers with a reliable way to assess the impact of new measures on compliance, and could therefore aid in monitoring compliance levels for adaptive management.

The use of RRT should also be expanded to allow for the quantification of illegal recreational take. Quantitative RRT methods have already been developed, and could be readily adapted to analyze the red abalone fishery (Fox and Tracy,
1986). At present management is estimating Total Catch (TC) by combining legal take figures from abalone permit report cards and phone interviews, with very rough illegal take estimates from roadblocks and citation figures. Using RRT would take the guess-work out of estimating illegal take, and would result in a more precise TC estimate. This estimate could be used when assessing the TAC and setting management priorities.

Furthermore, quantitative RRT methods could also be used to estimate illegal take for different regulation types, including other violation categories not included in this study (e.g. high-grading, failure to reattach abalone, documentation violations) in order for management to see all aspects of non-compliance and estimate the impact of unreported fishing-related mortality (CDFG, 2005). Research could be conducted which would tie violation proportions to specific locations in order to determine the sites with the greatest level of daily limit violations. These data would allow enforcement officers to target non-compliance more efficiently, and would give managers additional information about which areas could be suffering from point source depletion.

RRT methods should also be developed to investigate the non-compliance drivers operating within the red abalone fishery, to help management set priorities and targets for enforcement (Sumaila et al., 2006). The extent to which compliance is affected by normative influences such as social norms and peer pressure could be investigated to clarify some differences between local and visiting fishers (Hønneland, 1999). Barriers to compliance that undermine managerial authority and reduce conservation success, such as negative peer pressure, language barriers, biological factors, or certain traditional practices and social norms, could be identified with RRT (Hønneland, 1999).

While managers may consider some of these factors difficult to manipulate, the literature suggests an understanding of the compliance barriers operating in a fishery is essential (Hønneland, 1999). With this information managers could begin investigating ways to increase perceptions of managerial legitimacy, which normative theory suggests could greatly affect compliance (Hønneland, 1999; Sumaila et al., 2006) Enforcement efforts and programs could be designed to counteract negative social influences. For instance, persuasion theory could be used to develop signs or public service announcements which would mobilize action against violation, and could be specifically targeted at local or visitor demographics (Bator and Ciladini,
These messages could both educate the public about abalone issues, and emphasize the development of positive social norms and mutual enforcement.

### 5.5.2 Implications for Other Fisheries

Studies utilizing the randomized response technique could be applicable to many fisheries world-wide. RRT is a versatile method which could easily be adapted to aid managers in estimating fisher non-compliance for many species. Other studies have successfully used RRT to investigate compliance with shell collection permits and freshwater fishing gear restrictions (Chaloupka, 1985; Schill and Kline, 1995). In this study, RRT has shown itself to be an effective tool for highlighting compliance concerns, analyzing associated variables, and helping managers set priorities.

Fisheries with a large number of users are best suited for this method, because large sample sizes reduce variance and result in more robust estimates (Fox and Tracy, 1986). Therefore, areas where resource users are aggregated and easily contacted are best for allowing researchers to encounter enough respondents (Chaloupka, 1985). It is also important that research is not conducted by individuals who are in a position of power over respondents (e.g. wardens employed by the management body), because fishers may have feelings of resentment or fear towards these individuals which could bias results or lower response rates (Fox and Tracy, 1986). Finally, it would be advantageous to have translators available if required, and to employ surveyors of similar social and cultural backgrounds to respondents in order to reduce possible cultural biases.

### 5.6 Chapter Summary/Conclusions

This research has shed light on several of the issues surrounding illegal take in the red abalone (*Haliotis rufescens*) fishery of Northern California. The randomized response technique proved to be an effective tool for estimating recreational fisher non-compliance with four major management measures. The daily take limit had the highest estimated non-compliance (29%) followed by the minimum size limit (23%), licensing laws (19%), and the annual take limit (15%). These estimates were discussed in light of the priorities of three red abalone experts, who were asked which
violation types pose the greatest threat to sustainable red abalone management. Based on the estimates and expert opinion, the first priority of management should be reducing non-compliance with the daily take limit, in order to reduce the threat of point-source depletion. The next priority should be reducing annual limit violations, as these violation have direct repercussions on the ability of managers to accurately estimate catch and set sustainable limits. The prioritization of minimum size limit non-compliance is not clear, as these violations have different effects in the long and short term, and should be discussed by management.

Variables regarding regulatory awareness and socio-demographic status were also analyzed, as the literature suggests they may influence fisher decision-making regarding violation, and further aid with priority setting. The results indicated high levels of regulation awareness among fishers, and no significant relationship between awareness and violation; indicating management is effectively communicating regulations to fishers. Additionally, the socio-demographic variables analyzed with the survey (age, income, local vs. visitor, seasons fished, and times fishing in 2006), could not form an accurate demographic profile of a typical violator with either a backward stepwise logistic regression, or direct comparisons. This finding indicates enforcement effort should be equally distributed among all socio-demographic sectors.

On the other hand, an analysis of local versus visitor compliance resulted in an estimate of 72% local non-compliance with the daily take limit, but only 1% with the annual take limit. This contrasts with estimates among visiting fishers of 18% daily limit violation, and 19% non-compliance with the annual limit. These results emphasize the importance of prioritizing daily limit compliance, particularly among locals, and also suggest the drivers of non-compliance may differ between these groups. The literature suggests both normative and economic factors may play a role in influencing these groups, with local fishers having different perceptions of the costs and benefits of violation due to proximity to the resource, different social norms, heightened awareness of management effort, and lower-fishing related costs.

This study resulted in several implications for management. Firstly, the study illustrated how RRT can be used to estimate non-compliance, and how those estimates can be combined with management knowledge to set priorities among violation types and user groups. Therefore, it is recommended that red abalone managers continue to use RRT to estimate non-compliance in this fishery. Future
studies may use the estimates from this study as baseline figures for comparisons, and also add additional violation types to the survey. Furthermore, quantitative RRT techniques should be used to estimate the illegal catch, as these numbers could be incorporated into management estimates for the Total Catch and used for setting a sustainable Total Allowable Catch. Future research could also link RRT surveys to specific locations, to reveal the sites with the greatest illegal take to managers. The normative and economic drivers of non-compliance operating among local and visiting fishers could be explored to identify areas managers may be able to influence.

The methods used in this study could also be successfully applied to other fisheries and species. Though this is the first study to apply the randomized response technique to a marine fishery, RRT has proven to be an excellent tool for evaluating the extent of non-compliance and is uniquely capable of aiding managers in prioritizing specific violation types. Linking the method to a simple socio-demographic survey has further increased the potential analysis managers may conduct. As this study has shown, there is enormous potential for the randomized response technique to improve the sustainable management of marine resources.
Appendix 1: California Abalone Permit Report Card

INSTRUCTIONS FOR PERSONS TAKING ABALONE
Section 2551.5(a), Title 14, of the California Code of Regulations requires that this card be in your possession while taking abalone and that you record your catch with indelible ink in accordance with these instructions.

1. Use the line for each abalone you take.

2. Immediately upon taking an abalone specimen or aboard a boat, make a hole and completely remove the punched section from the Abalone Permit Report Card in one of the designated locations for each abalone taken, and record with indelible ink, the date, time and location code in the spaces provided adjacent to the hole.

You are required by law to return this report card to the Department of Fish and Game by December 30, 2006. Mail the card in a stamped envelope to:

California Department of Fish and Game
1916 E St.
Humboldt, CA 95543-5708

SUMMARY OF ABALONE REGULATIONS

Abalone may only be taken from the counties of Marin, Sonoma, Mendocino, Humboldt and Del Norte.

Abalone season is open during the months of April, May, June, and August.

September, October and November:

Only red abalone, at least 7 inches in the longest shell diameter, may be taken. All harvested abalone must be immediately replaced to the same rock surface from which detached.

Persons diving from a boat shall have their Abalone Permit Report Card on the boat. Persons diving from shore shall have their Abalone Permit Report Card within 500 yards of the shore.

The limit is three abalones per person each day and a person must stop removing abalone when their limit is reached. No more than three abalone may be possessed at any one time. No person shall take more than 34 abalone in a calendar year.

Each person must have their own measuring device.

To prevent injuring the abalone, all abalone taken must be at least 3.4 inches wide, 1.6 inches thick, and all edges round and free of sharp edges.

Knives, saws, drivers and other sharp instruments are prohibited.

You may not possess abalone on a boat, vessel, or other floating device, unless the device is SCUBA, or other device supplied with air systems on board.

You must keep abalone attached to the shell except when preparing for immediate consumption. Abalone being transported must be attached to the shell.

To report anyone violating these or any other Fish and Game regulations, call 1-888-DFG-CALTIP or 1-888-334-2258.
### Appendix 2: Fisher Survey Site Schedule

<table>
<thead>
<tr>
<th>Week 1</th>
<th>Monday August 13</th>
<th>Tuesday August 14</th>
<th>Wednesday August 15</th>
<th>Thursday August 16</th>
<th>Friday August 17</th>
<th>Saturday August 18</th>
<th>Sunday August 19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Site 1</td>
<td>Ft Ross &amp; Reef</td>
<td>Site B</td>
<td>Site 4</td>
<td>Site 2</td>
<td>Site D</td>
<td>Site D</td>
<td></td>
</tr>
<tr>
<td>(Sonoma)</td>
<td>(Sonoma)</td>
<td>Arena Cove (Sonoma)</td>
<td>Van Damme (Mendocino)</td>
<td>Sea Ranch (Mendocino)</td>
<td>Miscellaneous Small (Mendocino)</td>
<td>Stillwater Cove (Sonoma)</td>
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</tr>
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<table>
<thead>
<tr>
<th>Week 2</th>
<th>Monday August 20</th>
<th>Tuesday August 21</th>
<th>Wednesday August 22</th>
<th>Thursday August 23</th>
<th>Friday August 24</th>
<th>Saturday August 25</th>
<th>Sunday August 26</th>
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<tbody>
<tr>
<td>Site 4</td>
<td>Arena Cove</td>
<td>Site 3</td>
<td>Site 2</td>
<td>Site 1</td>
<td>Site 3</td>
<td>Site 2</td>
<td></td>
</tr>
<tr>
<td>(Mendocino)</td>
<td>(Mendocino)</td>
<td>Sea Ranch (Mendocino)</td>
<td>Van Damme (Mendocino)</td>
<td>Ft Ross &amp; Reef (Sonoma)</td>
<td>Miscellaneous Small (Mendocino)</td>
<td>Fisk Mill-salt pt. (Sonoma)</td>
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</table>

<table>
<thead>
<tr>
<th>Week 3</th>
<th>Monday August 27</th>
<th>Tuesday August 28</th>
<th>Wednesday August 29</th>
<th>Thursday August 30</th>
<th>Friday August 31</th>
<th>Saturday September 1</th>
<th>Sunday September 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Site 2</td>
<td>Van Damme</td>
<td>Site 1</td>
<td>Site 3</td>
<td>Site A</td>
<td>Site 4</td>
<td>Site 2</td>
<td></td>
</tr>
<tr>
<td>(Mendocino)</td>
<td>(Mendocino)</td>
<td>Ft Ross &amp; Reef (Sonoma)</td>
<td>Sea Ranch (Mendocino)</td>
<td>Elk (Mendocino)</td>
<td>Arena Cove (Mendocino)</td>
<td>Miscellaneous Small (Mendocino)</td>
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<table>
<thead>
<tr>
<th>Week 4</th>
<th>Monday September 3</th>
<th>Tuesday September 4</th>
<th>Wednesday September 5</th>
<th>Thursday September 6</th>
<th>Friday September 7</th>
<th>Saturday September 8</th>
<th>Sunday September 9</th>
</tr>
</thead>
<tbody>
<tr>
<td>Site 2</td>
<td>Van Damme</td>
<td>Site C</td>
<td>Site 4</td>
<td>Site D</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Mendocino)</td>
<td>(Mendocino)</td>
<td>Miscellaneous Small (Mendocino)</td>
<td>Arena Cove (Mendocino)</td>
<td>Stillwater Cove (Sonoma)</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>
Appendix 3: Information Sheet for Survey Respondents

Information Sheet for a Recreational Abalone Fishing Study

Researchers: Sara Blank, School of Geography Environment and Earth Studies, Victoria University of Wellington, New Zealand.

I am a Masters student in Environmental Studies at Victoria University of Wellington, New Zealand. As part of this degree I am undertaking a research project leading to a thesis.

This study is designed to determine the usefulness of the Randomized Response Technique (RRT) when applied to illegal abalone fishing. The study attempts to provide an estimate of non-compliance within the recreational abalone fishery. This information could help improve the management of abalone to ensure sustainable harvests into the future. The University requires that ethics approval be obtained for research projects involving human participants.

If you volunteer you will be asked to participate in a series of three RRT questioning sessions and a short survey. The entire process will be strictly anonymous. For the RRT portion you will flip a coin and look at it without revealing the result to the interviewer. Then you will randomly select one of two questions from a bag, without revealing which question you choose to the interviewer. One card asks “Did you get heads on the coin toss?”, and the other asks a question about abalone fishing. You simply record your response by circling “yes” or “no” on the survey form, and then place it with the other surveys in the collection box. The interviewer has no way of knowing which question you responded to or which form is yours, so anonymity is assured. Following the RRT’s you will be asked your age and ethnicity, as well as questions about your knowledge of regulations and how you acquired that knowledge.

The whole interviewing session will take about 10 minutes.

Participation is voluntary and notes on feedback will only be viewed by myself and my supervisor at the university. There is no penalty for not participating or for withdrawing from participation at any stage and your name will never be asked for or recorded. The results of the study will form the basis of my thesis, and copies will be given to the School of Geography Environment and Earth Sciences at Victoria, Victoria University Library, and possibly also published in academic journals.

If you have any questions or would like to receive further information about the project, please contact Sara Grace Blank, Graduate Student, Victoria University of Wellington, PO Box 600, Wellington, NZ phone +64 021 048 7984 or US phone ______________. You may also contact my project advisor, Dr. Mike Gavin, Victoria University of Wellington, PO Box 600, Wellington, NZ phone 04 463 5195.
RRT Survey Questions (circle):

Question 1: Yes No

Question 2: Yes No

Question 3: Yes No

Question 4: Yes No

Question 5: Yes No

Question 6: Yes No

Question 7: Yes No

Project Overview:

I am a Masters student in Environmental Studies at Victoria University of Wellington, New Zealand. I am conducting research for my thesis project to complete my degree.

This study is designed to determine the usefulness of the Randomized Response Technique (RRT) when applied to abalone fishing. The study attempts to provide an estimate of non-compliance within the recreational abalone fishery which could help improve the management to ensure sustainable harvests into the future.

For the RRT portion you will flip a coin and randomly select one of two questions from a bag, without revealing which question you choose to the interviewer. Then you simply mark “yes” or “no” on this survey form and drop it in the box so the interviewer has no way of knowing which survey is yours. The entire process is anonymous and participation is voluntary.
Abalone Survey

How many times did you go abalone fishing last season?
__________________________________________________________

How many seasons have you gone abalone fishing?
__________________________________________________________

Are there size limits for abalone caught in California?

___ No, there are no limits
___ Don’t know
___ Yes, limits are:

__________________________________________________________

Are there daily fishing quantity limits for abalone caught in California?

___ No, there are no limits
___ Don’t know
___ Yes, limits are:

__________________________________________________________

Are there annual fishing quantity limits for abalone caught in California?

___ No, there are no limits
___ Don’t know
___ Yes, limits are:

__________________________________________________________

How did you learn about the abalone regulations? (circle one)

a) National Oceanic and Atmospheric Administration
b) CA Department of Fish and Game Website
c) CA Department of Fish and Game Pamphlet
d) CA Fisheries Officer
e) A Friend
f) Other: ______________________________

What is your sex?    Male    Female

What year were you born? ______________________________

What County are you from? (e.g. Mendocino County)

__________________________________________________________

What ethnicity do you most identify with?

- White/Caucasian
- Asian (Chinese)
- Asian (Japanese)
- Asian (Other)
- Hispanic/Latin American
- Black/African
- Native American
- Other: ______________________________

What is your average annual income? (circle one)

- $0-$25,000
- $26,000-$50,000
- $51,000-$75,000
- $76,000-$100,000
- $101,000-$125,000
- $126,000-$150,000
- $150,000 +
Appendix 5: Semi-Structured Interview Information Sheet and Consent Form

Information Sheet for a Recreational Abalone Fishing Study Interview

Researcher: Sara Blank, School of Geography Environment and Earth Studies, Victoria University of Wellington, New Zealand

I am a Masters student in Environmental Studies at Victoria University of Wellington, New Zealand. As part of this degree I am undertaking a research project leading to a thesis.

This study is designed to determine the usefulness of the Randomized Response Technique (RRT) when applied to illegal abalone fishing. The study attempts to provide an estimate of non-compliance within the recreational abalone fishery. This information could help improve the management of abalone to ensure sustainable harvests into the future. I would like to interview you in order to provide my thesis with more background discussion and expertise on the subject of abalone management in California.

The interview session will take approximately 30 minutes. Questions will address topics such as the current effectiveness of abalone management, communication with the public, sources of illegal fishing, possible policy improvements, and managerial constraints.

The interview will be confidential unless you sign a consent form and agree to be quoted. Quotes from the interviews will be included in my thesis, and copies of the thesis will be given to the School of Geography Environment and Earth Sciences at Victoria, Victoria University Library, and possibly also published in academic journals. I will provide you with transcripts of what will be quoted and ask you to sign off on these before publication of the thesis.

If you have any questions or would like to receive further information about the project, please contact Sara Grace Blank, Graduate Student, Victoria University of Wellington, PO Box 600, Wellington, NZ phone +64 021 048 7984 or US phone _______________. You may also contact my project advisor, Dr. Mike Gavin, Victoria University of Wellington, PO Box 600, Wellington, NZ phone 04 463 5195.
CONSENT TO PARTICIPATION IN RESEARCH

Title of project:
Using the Randomized Response Technique to Investigate Illegal Fishing and Contribute to Abalone Management in Northern California

I have been given and have understood an explanation of this research project. I have had an opportunity to ask questions and have them answered to my satisfaction. I understand that I may withdraw myself (or any information I have provided) from this project (before data collection and analysis is complete) without having to give reasons or without penalty of any sort.

I understand that I will have an opportunity to check the transcripts of the interview before publication.

I understand that the data I provide will not be used for any other purpose or released to others without my written consent.

☐ I would like to receive a summary of the results of this research when it is completed.

☐ I consent to information or opinions which I have given being attributed to me in any reports on this research.

Initial: ______________

I agree to take part in this research

Signed: _______________________________

Date: ______________
Appendix 6: Semi-Structured Interview Question Topics and Rating Question

ABALONE THREATS:

- How would you describe the status of Red Abalone?
- What are the greatest threats to abalone in your region?
  - What ILLEGAL ACTIVITIES pose the greatest threat?

Threat Rating Question: Please rate these violations in terms of the threat they pose to sustainable abalone management.
(very high, high, medium, low, very low)

  - High-grading
  - Failure to re-attach
  - Daily take limit violations
  - Annual take limit violations
  - Minimum size limit violations
  - Failure to document take
  - Failure to document location

(Discuss list.)

- How big a problem is *Insert Violation Type*?
- What illegal activities are (the most) acceptable?
  - What levels are acceptable?

ILLEGAL ACTIVITY ESTIMATES:

- How critical is the 12% illegal take to management?

LIMITS/MANAGEMENT:

- What is the process for coming up with limits?
- Do you feel they are working? Good enough?

INFORMATION COLLECTION:

- What type of data collection about illegal abalone take do you feel is most useful?
- How might information collection about the stocks, fishers, or violations be improved?
References


California Department of Fish and Game (CDFG) (2005). *Abalone Recovery and Management Plan (ARMP)*. Marine Region, California Department of Fish and Game: California Fish and Game Commission.


